Codebook for "Observable Bounds of Rationality and Credibility in International Relations"

Data Source: "CredibilityJOP_RawData.xlsx"

Variable name	Explanation
StartDate	Start date of survey in Excel's serial date format
EndDate	End date of survey in Excel's 'serial date format
Status	IP Address
Progress	Completion percent
Duration (in seconds)	Duration of survey in seconds
Finished	Respondent completed survey
RecordedDate	End date of survey recorded by Qualtrics (for incomplete responses, this will be the date Qualtrics closed the survey with the cut-off 7 days later).
ResponseId	A non-identifying, one-time identifier generated by Qualtrics when respondents enter the Qualtrics survey environment.
RecipientLastName	NA
RecipientFirstName	NA
RecipientEmail	NA
ExternalReference	NA
DistributionChannel	Anonymous; reflects that the survey was distributed anonymously.
UserLanguage	English
Q_RecaptchaScore	Google's invisible reCAPTCHA, implemented by Qualtrics, to identify bots. Scores 0 to 1 where scores closer to 0 are more likely to be bots.
bot	A data quality check at the start of the survey that has respondents identify two, and only two, stop signs from six images.
age	Birth year
resident	US resident
consent	Respondent consents to participate in survey
conjrec_First Click	How long it took respondents to click the first time on the survey page with the example conjoint scenario (part 1).
conjrec_Last Click	How long it took respondents to click the last time on the survey page with the example conjoint scenario (part 1).
conjrec_Page Submit	How long it took respondents to move on from the survey page with the example conjoint scenario (part 1).
conjrec_Click Count	How many times the respondent clicked on the survey page with the example conjoint scenario (part 1).
conjexq	Respondent reports they read scenario
manipcheck	Manipulation check, as discussed in online appendix A.
conjexq2_First Click	How long it took respondents to click the first time on the survey page with the example conjoint scenario (part 2).
conjexq2_Last Click	How long it took respondents to click the last time on the survey page with the example conjoint scenario (part 2).
conjexq2_Page Submit	How long it took respondents to move on from the survey page with the example conjoint scenario (part 2).
conjexq2_Click Count	How many times the respondent clicked on the survey page with the example conjoint scenario (part 2).

timer_cj1_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 1).
timer_cj1_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 1).
timer_cj1_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 1).
timer_cj1_Click Count	How many times the respondent clicked on the survey page (conjoint profile 1).
dv_1	Conjoint profile 1: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj2_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 2).
timer_cj2_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 2).
timer_cj2_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 2).
timer_cj2_Click Count	How many times the respondent clicked on the survey page (conjoint profile 2).
dv_2	Conjoint profile 2: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj3_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 3).
timer_cj3_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 3).
timer_cj3_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 3).
timer_cj3_Click Count	How many times the respondent clicked on the survey page (conjoint profile 3).
dv_3	Conjoint profile 3: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj4_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 4).
timer_cj4_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 4).
timer_cj4_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 4).
timer_cj4_Click Count	How many times the respondent clicked on the survey page (conjoint profile 4).
dv_4	Conjoint profile 4: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj5_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 5).
timer_cj5_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 5).
timer_cj5_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 5).
timer_cj5_Click Count	How many times the respondent clicked on the survey page (conjoint profile 5).
dv_5	Conjoint profile 5: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1

timer_cj6_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 6).
timer_cj6_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 6).
timer_cj6_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 6).
timer_cj6_Click Count	How many times the respondent clicked on the survey page (conjoint profile 6).
dv_6	Conjoint profile 6: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj7_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 7).
timer_cj7_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 7).
timer_cj7_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 7).
timer_cj7_Click Count	How many times the respondent clicked on the survey page (conjoint profile 7).
dv_7	Conjoint profile 7: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj8_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 8).
timer_cj8_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 8).
timer_cj8_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 8).
timer_cj8_Click Count	How many times the respondent clicked on the survey page (conjoint profile 8).
dv_8	Conjoint profile 8: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj9_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 9).
timer_cj9_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 9).
timer_cj9_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 9).
timer_cj9_Click Count	How many times the respondent clicked on the survey page (conjoint profile 9).
dv_9	Conjoint profile 9: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
timer_cj10_First Click	How long it took respondents to click the first time on the survey page (conjoint profile 10).
timer_cj10_Last Click	How long it took respondents to click the last time on the survey page (conjoint profile 10).
timer_cj10_Page Submit	How long it took respondents to move on from the survey page (conjoint profile 10).
timer_cj10_Click Count	How many times the respondent clicked on the survey page (conjoint profile 10).
dv_10	Conjoint profile 10: Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1

timer_l1_First Click	How long it took respondents to click the first time on the survey page (leader profile 1).
timer_l1_Last Click	How long it took respondents to click the last time on the survey page (leader profile 1).
timer_l1_Page Submit	How long it took respondents to move on from the survey page (leader profile 1).
timer_l1_Click Count	How many times the respondent clicked on the survey page (leader profile 1).
dv_l1	Leader skill assessment 1, as discussed in Online Appendix 1
timer_l2_First Click	How long it took respondents to click the first time on the survey page (leader profile 2).
timer_l2_Last Click	How long it took respondents to click the last time on the survey page (leader profile 2).
timer_l2_Page Submit	How long it took respondents to move on from the survey page (leader profile 2).
timer_l2_Click Count	How many times the respondent clicked on the survey page (leader profile 2).
dv_l2	Leader skill assessment 2, as discussed in Online Appendix 1
timer_l3_First Click	How long it took respondents to click the first time on the survey page (leader profile 3).
timer_l3_Last Click	How long it took respondents to click the last time on the survey page (leader profile 3).
timer_l3_Page Submit	How long it took respondents to move on from the survey page (leader profile 3).
timer_l3_Click Count	How many times the respondent clicked on the survey page (leader profile 3).
dv_l3	Leader skill assessment 3, as discussed in Online Appendix 1
timer_l4_First Click	How long it took respondents to click the first time on the survey page (leader profile 4).
timer_l4_Last Click	How long it took respondents to click the last time on the survey page (leader profile 4).
timer_l4_Page Submit	How long it took respondents to move on from the survey page (leader profile 4).
timer_l4_Click Count	How many times the respondent clicked on the survey page (leader profile 4).
dv_l4	Leader skill assessment 4, as discussed in Online Appendix 1
timer_l5_First Click	How long it took respondents to click the first time on the survey page (leader profile 5).
timer_l5_Last Click	How long it took respondents to click the last time on the survey page (leader profile 5).
timer_l5_Page Submit	How long it took respondents to move on from the survey page (leader profile 5).
timer_l5_Click Count	How many times the respondent clicked on the survey page (leader profile 5).
dv_l5	Leader skill assessment 5, as discussed in Online Appendix 1
timer_s1_First Click	How long it took respondents to click the first time on the survey page (situation profile 1).
timer_s1_Last Click	How long it took respondents to click the last time on the survey page (situation profile 1).

timer_s1_Page Submit	How long it took respondents to move on from the survey page (situation profile 1).
timer_s1_Click Count	How many times the respondent clicked on the survey page (situation profile 1).
dv_s1	Situation difficulty assessment 1, as discussed in Online Appendix 1
timer_s2_First Click	How long it took respondents to click the first time on the survey page (situation profile 2).
timer_s2_Last Click	How long it took respondents to click the last time on the survey page (situation profile 2).
timer_s2_Page Submit	How long it took respondents to move on from the survey page (situation profile 2).
timer_s2_Click Count	How many times the respondent clicked on the survey page (situation profile 2).
dv_s2	Situation difficulty assessment 2, as discussed in Online Appendix 1
timer_s3_First Click	How long it took respondents to click the first time on the survey page (situation profile 3).
timer_s3_Last Click	How long it took respondents to click the last time on the survey page (situation profile 3).
timer_s3_Page Submit	How long it took respondents to move on from the survey page (situation profile 3).
timer_s3_Click Count	How many times the respondent clicked on the survey page (situation profile 3).
dv_s3	Situation difficulty assessment 3, as discussed in Online Appendix 1
timer_s4_First Click	How long it took respondents to click the first time on the survey page (situation profile 4).
timer_s4_Last Click	How long it took respondents to click the last time on the survey page (situation profile 4).
timer_s4_Page Submit	How long it took respondents to move on from the survey page (situation profile 4).
timer_s4_Click Count	How many times the respondent clicked on the survey page (situation profile 4).
dv_s4	Situation difficulty assessment 4, as discussed in Online Appendix 1
timer_s5_First Click	How long it took respondents to click the first time on the survey page (situation profile 5).
timer_s5_Last Click	How long it took respondents to click the last time on the survey page (situation profile 5).
timer_s5_Page Submit	How long it took respondents to move on from the survey page (situation profile 5).
timer_s5_Click Count	How many times the respondent clicked on the survey page (situation profile 5).
dv_s5	Situation difficulty assessment 5, as discussed in Online Appendix 1
gender	Gender
gender_3_TEXT	Gender text entry
race	Race
educ	Education
mil_self	Respondent military experience
mil_fam	Respondent immediate family military experience
married	Married
children	Children

ideo	Ideology
pid4	Partisanship
pid4_4_TEXT	Partisanship text entry
dstr	Strong democrat
rstr	Strong republican
lean	Partisan lean if independent
feedback	Feedback on survey
profileOrder	NA
sample_leader	Traits for example leader profile
sample_situation	Traits for example situation details
traits1	Traits for conjoint profile 1
traits2	Traits for conjoint profile 2
traits3	Traits for conjoint profile 3
traits4	Traits for conjoint profile 4
traits5	Traits for conjoint profile 5
traits6	Traits for conjoint profile 6
traits7	Traits for conjoint profile 7
traits8	Traits for conjoint profile 8
traits9	Traits for conjoint profile 9
traits10	Traits for conjoint profile 10
traits11	Traits for leader skill assessment 1
traits12	Traits for leader skill assessment 2
traits13	Traits for leader skill assessment 3
traits14	Traits for leader skill assessment 4
traits15	Traits for leader skill assessment 5
traits16	Traits for situation difficulty assessment 1
traits17	Traits for situation difficulty assessment 2
traits18	Traits for situation difficulty assessment 3
traits19	Traits for situation difficulty assessment 4
traits20	Traits for situation difficulty assessment 5
projectId	Qualtrics project identifier.
Q_TerminateFlag	Qualtrics flag if respondent is screened out before end of survey.
leaderOrder	The order of the leader attributes in the conjoint profiles, randomized across respondents but held constant within respondents.
situationOrder	The order of the situation attributes in the conjoint profiles, randomized across respondents but held constant within respondents.
duplicateIP	A variable that takes values of 1 if a respondent is a duplicate response, and 0 otherwise.

Data Source: "CredibilityJOP_CleanData.Rda"

Variable name	**Explanation**
ResponseId	Unique respondent ID
DistributionChannel	Anonymous
StartDate	Start date of survey in Excel's serial date format
EndDate	End date of survey in Excel's serial date format

RecordedDate	End date of survey recorded by Qualtrics (for incomplete responses, this is the date Qualtrics closed the survey with the cut-off 7 days later).
Duration	Duration of survey in minutes
timer	Duration of survey in seconds on a specific profile page.
profile	Profile number evaluated by respondent
dv_eval	Assessment of likelihood that Country A will stand firm, as discussed in Online Appendix 1
dv_skill	Leader skill assessment, as discussed in Online Appendix 1
dv_difficulty	Situation difficulty assessment, as discussed in Online Appendix 1
iv_age	Leader age. 0 if 80-89; 1 if 50-59
iv_leaderexp	Leader experience in office. 0 if 2-6 months; 1 if 4-8 years
iv_foreignexp	Leader prior foreign policy experience. 0 if none; 1 if yes
iv_militaryexp	Leader prior military service. 0 if none; 1 if yes
iv_academics	Leader academic records. 0 if terrible; .2 if very poor; .4 if poor; .6 if good; .8 if very good; 1 if excellent.
iv_anger	Leader anger. 0 if not visibly angry; 1 if angry
iv_intel	Intelligence on country B available to leader. 0 if extremely unreliable; .2 if very unreliable; .4 if somewhat unreliable; .6 if somewhat reliable; .8 if very reliable; 1 if extremely reliable
iv_fatigue	Situational fatigue. 0 if none; 1 if yes
iv_illness	Situational illness. 0 if none; 1 if yes
iv_stress	Situational stress. 0 none; if is yes
iv_milstrength	Strength of country A's military compared to country B's military. 0 if much weaker; .167 if somewhat weaker; .333 if slightly weaker; .5 if about the same; .667 if slightly stronger; .833 if somewhat stronger; 1 if much stronger.
gender	Gender
race	Race
educ	Education
mil_self	Respondent military experience
mil_fam	Respondent immediate family military experience
married	Married
children	Children
age	Birth year
pid4	Partisanship
pid4_4_TEXT	Partisanship text entry
dstr	Strong democrat
rstr	Strong republican
lean	Partisan lean if independent
ideo	Ideology