TRIAL EXHIBIT
P164
SFFA v. Harvard
exhibitsticker.com

APPLICANTS 2017 vs 2018

	Class of 2017					Class of 2018				
	Apps	%Apps	Adms	Rate	%Adms	Apps	%Apps	Adms	Rate	%Adms
Total	35023	100.0%	2047	5.8%	100.0%	34296	100.0%	2250	6.6%	100.0%
Male	18326	52.3%	1092	6.0%	53.3%	18012	52.5%	1217	6.8%	54.1%
Female	16697	47.7%	955	5.7%	46.7%	16284	47.5%	1033	6.3%	45.9%
Central	609	1.7%	48	7.9%	2.3%	609	1.8%	44	7.2%	2.0%
Mid-Atlantic	6173	17.6%	465	7.5%	22.7%	6104	17.8%	516	8.5%	22.9%
Mountain	1231	3.5%	65	5.3%	3.2%	1277	3.7%	80	6.3%	3.6%
Mid-West	3589	10.2%	178	5.0%	8.7%	3381	9.9%	185	5.5%	8.2%
New England	3466	9.9%	354	10.2%	17.3%	3288	9.6%	378	11.5%	16.8%
Pacific	6705	19.1%	366	5.5%	17.9%	6572	19.2%	394	6.0%	17.5%
South	6691	19.1%	344	5.1%	16.8%	6826	19.9%	396	5.8%	17.6%
Territories	85	0.2%	8	9.4%	0.4%	78	0.2%	8	10.3%	0.4%
Canada	695	2.0%	39	5.6%	1.9%	697	2.0%	39	5.6%	1.7%
Foreign	5779	16.5%	180	3.1%	8.8%	5464	15.9%	210	3.8%	9.3%
Social Sciences	8727	24.9%	561	6.4%	27.4%	7734	22.6%	524	6.8%	23.3%
Humanities	4404	12.6%	362	8.2%	17.7%	3742	10.9%	311	8.3%	13.8%
Biological Sciences	9329	26.6%	474	5.1%	23.2%	8664	25.3%	518	6.0%	23.0%
Physical Sciences	2478	7.1%	181	7.3%	8.8%	2299	6.7%	165	7.2%	7.3%
Engineering	5451	15.6%	255	4.7%	12.5%	5485	16.0%	296	5.4%	13.2%
Math	2033	5.8%	143	7.0%	7.0%	1850	5.4%	147	7.9%	6.5%
Computer Science	1487	4.2%	56	3.8%	2.7%	1811	5.3%	105	5.8%	4.7%
Undecided	1114	3.2%	15	1.3%	0.7%	2711	7.9%	184	6.8%	8.2%
Lineage	875	2.5%	310	35.4%	15.1%	806	2.4%	273	33.9%	12.1%
Aid	25875	73.9%	1378	5.3%	67.3%	25261	73.7%	1459	5.8%	64.8%
Non-Aid	9148	26.1%	669	7.3%	32.7%	9035	26.3%	791	8.8%	35.2%
One Athletes	291	0.8%	223	76.6%	10.9%	279	0.8%	224	80.3%	10.0%
										0.0%
Disadv - Staff	3061	8.7%	305	10.0%	14.9%	3114	9.1%	311	10.0%	13.8%
Fee Waived	5730	16.4%	283	4.9%	13.8%	7815	22.8%	415	5.3%	18.4%
US Citizens	27183	77.6%	1777	6.5%	86.8%	26740	78.0%	1953	7.3%	86.8%
Permanent Res	1423	4.1%	60	4.2%	2.9%	1360	4.0%	64	4.7%	2.8%
Internat'l Citizens	6417	18.3%	210	3.3%	10.3%	6196	18.1%	233	3.8%	10.4%
US/Dual Citizens	1989	5.7%	147	7.4%	7.2%	2025	5.9%	168	8.3%	7.5%
Old Methodology - App and Scores										
Asian American	7133	20.4%	400	5.6%	19.5%	7679	22.4%	437	5.7%	19.4%
African American	3440	9.8%	233	6.8%	11.4%	3469	10.1%	260	7.5%	11.6%
Hispanic American	1617	4.6%	96	5.9%	4.7%	1643	4.8%	117	7.1%	5.2%
Mexican American	1553	4.4%	84	5.4%	4.1%	1609	4.7%	119	7.4%	5.3%
Native American	356	1.0%	30	8.4%	1.5%	361	1.1%	30	8.3%	1.3%
Puerto Rican	344	1.0%	33	9.6%	1.6%	385	1.1%	34	8.8%	1.5%
Other	1	0.0%	0	0.0%	0.0%	0	0.0%	0	0.0%	0.0%
New Methodolgy - App Only										
Asian American	7244	20.7%	407	5.6%	19.9%	7805	22.8%	447	5.7%	19.9%
African American	3439	9.8%	233	6.8%	11.4%	3468	10.1%	260	7.5%	11.6%
Hispanic American	3969	11.3%	235	5.9%	11.5%	4117	12.0%	299	7.3%	13.3%
Native American	685	2.0%	45	6.6%	2.2%	555	1.6%	32	5.8%	1.4%
Native Hawaiian	109	0.3%	11	10.1%	0.5%	150	0.4%	11	7.3%	0.5%
Multi-Racial	4240	12.1%	313	7.4%	15.3%	4357	12.7%	344	7.9%	15.3%
IPEDS - App Only										
Asian American	6138	17.5%	322	5.2%	15.7%	6643	19.4%	366	5.5%	16.3%
African American	2688	7.7%	172	6.4%	8.4%	2688	7.8%	190	7.1%	8.4%
Hispanic American	3969	11.3%	235	5.9%	11.5%	4117	12.0%	299	7.3%	13.3%
Native American	90	0.3%	8	8.9%	0.4%	102	0.3%	5	4.9%	0.2%
Native Hawaiian	24	0.1%	7	29.2%	0.3%	45	0.1%	5	11.1%	0.2%
Multiracial	1528	4.4%	131	8.6%	6.4%	1550	4.5%	133	8.6%	5.9%

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Class of 2018
Docket Lop List

	Admits Overview	%TOT	LOPS	LOPS		Admit Type								
					PR & EA Admits*	Admits	% Total	Ad Dots	% Total	Ad Stars	% Total	Lopmes	% Total	Total
A	113	5%	11.9	12	43	13	12%	17	15%	40	35%		0%	113
B	137	6%	14.4	14	42	7	5%	18	13%	70	51%		0%	137
C	133	6%	14.0	14	52	20	15%	13	10%	48	36%		0%	133
D	119	5%	12.5	13	52	10	8%	9	8%	48	40%		0%	119
E	106	5%	11.1	11	31	7	7%	13	12%	55	52%		0%	106
F	99	4%	10.4	10	42	7	7%	8	8%	42	42%		0%	99
G	95	4%	10.0	10	43	6	6%	7	7%	39	41%		0%	95
H	99	4%	10.4	10	46	20	20%	8	8%	25	25%		0%	99
I	109	5%	11.5	11	73	12	11%	5	5%	19	17%		0%	109
J	85	4%	8.9	9	28	3	4%	4	5%	50	59%		0%	85
K	71	3%	7.5	7	41	3	4%	7	10%	20	28%		0%	71
L	91	4%	9.6	10	43	4	4%	9	10%	35	38%		0%	91
N	115	5%	12.1	12	66	3	3%	10	9%	36	31%		0%	115
P	229	10%	24.1	24	181	17	7%	1	0%	30	13%		0%	229
R	100	4%	10.5	11	46	11	11%	16	16%	27	27%		0%	100
S	98	4%	10.3	10	53	3	3%	3	3%	39	40%		0%	98
T	124	6%	13.0	13	76	7	6%	9	7%	32	26%		0%	124
U	109	5%	11.5	11	52	11	10%	16	15%	30	28%		0%	109
V	112	5%	11.8	12	34	6	5%	21	19%	51	46%		0%	112
Z	93	4%	9.8	10	46	3	3%	10	11%	34	37%		0%	93
TOTAL	2237	100%	235	235	1090	173	8%	204	9%	770	34%	0	0%	2237

	2237	
minus	2002	target
equals	235	lops

NB: 13 Defers and Not Comings are NOT included
* Includes an estimated +20 for review

* Numbers do NOT include any defers or not comings

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DOCKETS - CLASS OF 2017 vs 2018										
	2017	Admits	Ad Rate	Matrics	Yield	2018	% change	Admits	Ad Rate	Def/NC
A	1788	101	5.6%	76	75.2%	1727	-3.4%	113	6.5%	0
B	2113	115	5.4%	91	79.1%	2037	-3.6%	141	6.9%	4
C	2231	124	5.6%	84	67.7%	2220	-0.5%	133	6.0%	0
D	1755	95	5.4%	73	76.8%	1775	1.1%	119	6.7%	0
E	1686	105	6.2%	88	83.8%	1607	-4.7%	106	6.6%	0
F	2089	92	4.4%	76	82.6%	1976	-5.4%	100	5.1%	1
G	1732	92	5.3%	81	88.0%	1710	-1.3%	95	5.6%	0
H	1798	94	5.2%	59	62.8%	1800	0.1%	100	5.6%	1
I	1740	98	5.6%	73	74.5%	1815	4.3%	109	6.0%	0
J	1338	74	5.5%	57	77.0%	1428	6.7%	87	6.1%	2
K	1022	68	6.7%	61	89.7%	957	-6.4%	71	7.4%	0
L	1108	95	8.6%	81	85.3%	1025	-7.5%	92	9.0%	1
N	1425	114	8.0%	103	90.4%	1389	-2.5%	116	8.4%	1
P	1613	204	12.6%	177	86.8%	1560	-3.3%	230	14.7%	1
R	1027	84	8.2%	75	89.3%	970	-5.6%	100	10.3%	0
S	1451	83	5.7%	67	80.7%	1487	2.5%	98	6.6%	0
T	1150	121	10.5%	100	82.6%	1086	-5.6%	124	11.4%	0
U	1845	86	4.7%	66	76.7%	1845	0.0%	109	5.9%	0
V	4317	116	2.7%	103	88.8%	4028	-6.7%	114	2.8%	2
Z	1795	86	4.8%	68	79.1%	1854	3.3%	93	5.0%	0
TOTAL	35023	2047	5.8%	1659	81.0%	34296	-2.1%	2250	6.6%	13

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APPLICANTS 2017 vs 2018

	Class of 2017								Class of 2018							
	Overall				NLNA				Overall				NLNA			
	Apps	Adms	Rate	%Adms	Apps	Adms	Rate	%Adms	Apps	Adms	Rate	%Adms	Apps	Adms	Rate	%Adms
Total	35023	2047	5.8%	100.0%	33869	1526	4.5%	100.0%	34296	2250	6.6%	100.0%	33214	1759	5.3%	100.0%
Old Methodology - App and Scores																
Asian American	7133	400	5.6%	19.5%	7021	347	4.9%	22.7%	7679	437	5.7%	19.4%	7588	394	5.2%	22.4%
African American	3440	233	6.8%	11.4%	3363	190	5.6%	12.5%	3469	260	7.5%	11.6%	3402	229	6.7%	13.0%
Hispanic American	3514	213	6.1%	10.4%	3460	187	5.4%	12.3%	3637	270	7.4%	12.0%	3578	252	7.0%	14.3%
Native American	356	30	8.4%	1.5%	345	26	7.5%	1.7%	361	30	8.3%	1.3%	355	28	7.9%	1.6%
Other	1	0	0.0%	0.0%	0	0	0.0%	0.0%	0	0	0.0%	0.0%	0	0	0.0%	0.0%
White/Unknown	14162	961	6.8%	46.9%	13322	599	4.5%	39.3%	12954	1020	7.9%	45.3%	12142	656	5.4%	37.3%
New Methodolgy - App Only																
Asian American	7244	407	5.5%	19.5%	7131	353	5.0%	23.1%	7805	447	5.7%	19.9%	7711	402	5.2%	22.9%
African American	3439	233	6.8%	11.4%	3362	190	5.7%	12.5%	3468	260	7.5%	11.6%	3401	229	6.7%	13.0%
Hispanic American	3969	235	5.4%	10.4%	3909	206	5.3%	13.5%	4117	299	7.3%	13.3%	4045	277	6.8%	15.7%
Native American	685	45	6.6%	2.2%	670	39	5.8%	2.6%	555	32	5.8%	1.4%	545	28	5.1%	1.6%
Native Hawaiian	109	11	10.1%	0.5%	106	11	10.4%	0.7%	150	11	7.3%	0.5%	146	9	6.2%	0.5%
Multi-Racial	4240	313	7.4%	15.3%	4094	236	5.8%	15.5%	4357	344	7.9%	15.3%	4234	299	7.1%	17.0%
White/Unknown	17813	1244	7.0%	60.8%	16834	808	4.8%	52.9%	16718	1334	10.3%	59.3%	15797	931	5.9%	52.9%
IPEDS - App Only																
Asian American	6138	322	5.2%	15.7%	6094	303	5.0%	19.9%	6643	365	5.5%	16.2%	6598	337	5.1%	19.2%
African American	2688	172	6.4%	8.4%	2633	143	5.4%	9.4%	2688	190	7.1%	8.4%	2648	172	6.5%	9.8%
Hispanic American	3969	235	5.9%	11.5%	3909	206	5.3%	13.5%	4117	299	7.3%	13.3%	4045	277	6.8%	15.7%
Native American	90	8	8.9%	0.4%	88	7	8.0%	0.5%	102	5	4.9%	0.2%	101	5	5.0%	0.3%
Native Hawaiian	24	7	29.2%	0.3%	24	7	29.2%	0.5%	45	5	11.1%	0.2%	44	4	9.1%	0.2%
Multiracial	1528	131	8.6%	6.4%	1435	83	5.8%	5.4%	1550	133	8.6%	5.9%	1486	108	7.3%	6.1%
White/Unknown	14169	962	6.8%	47.0%	13329	600	4.5%	39.3%	12955	1020	7.9%	45.3%	12143	656	5.4%	37.3%

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