NOTE: This codebook lists variables used for analysis in "Coercion and the Credibility of Assurances." Replication code is provided in "Assurances_JOP_Analysis" and the corresponding "Assurances_JOP_Clean" data file. The raw data file ("Assurances_JOP_Raw") and corresponding cleaning code ("Assurances_JOP_Cleaning") are also available. Raw variable names can be found in the original survey document, "Assurances_SSI_Survey". The pre-registered design (EGAP study #20180108AA) is available at the following link: https://egap.org/registration/3038.

Variable of Interest	Column Name	Description
Dependent Variables		
Threat Credibility	"CredThreat"	Scale from 0-4 (larger numbers indicate more credible threat)
Assurance Credibility	"CredAssurance"	Scale from 0-4 (larger numbers indicate more credible assurance)
Resolve	"Resolve"	Scale from 0-3 (larger numbers indicate greater resolve to resist China's demand)
Explanatory Variables		
Power	"Power"	0 if US dominant in East China Sea; 1 if China dominant
Reputation for Restraint	"Reputation"	0 if China pressuring Vietnam for additional concessions; 1 if China abiding by past deal
Secondary Controls		
President's Party	"GOPPresident"	0 if hypothetical US president was a Democrat; 1 if Republican
Age	"Age"	Respondent age (continuous)
Gender	"Male"	0 if respondent is female; 1 if male
Race	"Race" and indicator variables ("Caucasian", "African-American", "Asian", "Hispanic", "Other Race")	1 = Caucasian, 2 = African American, 3 = Asian, 4 = Hispanic, 7 = Other
Respondent Party	"RParty" and indicator variables ("Dem", "Rep", "Ind")	0 = Democrat, 1 = Independent, 2 = Republican
Political Knowledge	"PolKnow"	Scale from 0-4 (larger numbers indicate more frequent reading about foreign affairs)
Education	"Edu"	Scale from 0-7 (larger numbers indicate higher level of education attained)
Income	"Income"	Scale from 0-10 (larger numbers indicate greater annual salary)
Military Background	"MilExp"	1 if respondent has prior military service; 0 otherwise