ARE ALL LEGAL PROBABILITIES CREATED EQUAL?
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Codebook – Study 3

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Variable List

Variable Name	Variable Label	Page
uncertai	Type of Uncertainty	1
damage	Environmental Context	1
version	Version of Study (Environmental Context x Uncertainty)	2
moral	Perceived Morality	2
undesira	Perceived Social Desirability	2
percent	Industry-wide Incompliance	3
agree	Managerial Incompliance	3
trying	Attempt to Comply	3
money	Willingness to Pay	4
end	Intention to Violate the Law	4
gender	Gender	5
religion	Religion	5

Variable Description

uncertai	**Type of Uncertainty**
Location:	1 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	Legal Uncertainty
2	Enforcement Uncertainty

damage	**Environmental Context**
Location:	2 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	No Environmental Damage
2	Environmental Damage

version	**Version of Study (Environmental Context x Uncertainty)**
Location:	3 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-4]

Value	Label
1	No Environmental Damage x Legal Uncertainty
2	No Environmental Damage x Enforcement Uncertainty
3	Environmental Damage x Legal Uncertainty
4	Environmental Damage x Enforcement Uncertainty

moral	**Perceived Morality**
Survey Question:	Is producing the fertilizer in the described legal situation morally acceptable?
Location:	4 (width: 1; decimal: 1)
Variable Type:	numeric
Interval:	discrete [1-10 (w/one 5.5)]

Value	Label
1	acceptable
2	less acceptable
…	
9	less unacceptable
10	unacceptable

undesira	**Perceived Social Desirability**
Survey Question:	Is producing the fertilizer in the described legal situation socially desirable?
Location:	6 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	desirable

2	less desirable
…	
9	less undesirable
10	undesirable

percent	**Industry-wide Incompliance**
Survey Question:	What percentage of the country's factories do you think would choose to produce the fertilizer in the described setting?
Location:	7 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [10-100]

Value	Label
10	10% incompliance with the law
20	20%
30	30%
…	
90	90%
100	100%

agree	**Managerial Incompliance**
Survey Question:	Do you think that most managers would decide to produce the fertilizer in the given legal situation?
Location:	8 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	agree
2	agree less
…	
9	disagree less
10	disagree

trying	**Attempt to Comply**
Survey Question:	Do you agree that, if possible, you will try not to produce the fertilizer in the given legal situation?
Location:	9 (width: 1; decimal: 0)
Variable Type:	numeric

Interval:	discrete [1-10]

Value	Label
1	disagree
2	disagree less
…	
9	agree less
10	agree

money	**Willingness to Pay**
Survey Question:	Do you agree that even if you receive a high amount of money, you will not produce the fertilizer in the given legal situation?
Location:	10 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	acceptable
2	less acceptable
…	
9	less unacceptable
10	unacceptable

end	**Intention to Violate the Law**
Survey Question:	At the end of the day, would you produce the fertilizer?
Location:	11 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	Yes
2	No

gender	**Gender**
Location:	12 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	male

2	female

religion	**Religion**
Location:	13 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	secular
2	traditional [Judaism]
3	religious [Judaism]