ARE ALL LEGAL PROBABILITIES CREATED EQUAL?
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Codebook – Study 1

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Variable List

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uncertai	Type of Uncertainty	1
moral	Perceived Morality	1
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Variable Description

uncertai	**Type of Uncertainty**
Location:	1 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	Legal Uncertainty
2	Enforcement Uncertainty

moral	**Perceived Morality**
Survey Question:	Is producing the fertilizer in the described legal situation morally acceptable?
Location:	2 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	acceptable
2	less acceptable
…	

9	less unacceptable
10	unacceptable

socialy	**Perceived Social Desirability**
Survey Question:	Is producing the fertilizer in the described legal situation socially desirable?
Location:	3 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	desirable
2	less desirable
…	
9	less undesirable
10	undesirable

percent	**Industry-wide Incompliance**
Survey Question:	What percentage of the country's factories do you think would choose to produce the fertilizer in the described setting?
Location:	4 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [10-100]

Value	Label
10	10% incompliance with the law
20	20%
30	30%
…	
90	90%
100	100%

statemen	**Managerial Incompliance**
Survey Question:	Do you think that most managers would decide to produce the fertilizer in the given legal situation?
Location:	5 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label

1	agree
2	agree less
…	
9	disagree less
10	disagree

possible	**Attempt to Comply**
Survey Question:	Do you agree that, if possible, you will try not to produce the fertilizer in the given legal situation?
Location:	6 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	disagree
2	disagree less
…	
9	agree less
10	agree

money	**Willingness to Pay**
Survey Question:	Do you agree that even if you receive a high amount of money, you will not produce the fertilizer in the given legal situation?
Location:	7 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-10]

Value	Label
1	acceptable
2	less acceptable
…	
9	less unacceptable
10	unacceptable

end	**Intention to Violate the Law**
Survey Question:	At the end of the day, would you produce the fertilizer?
Location:	8 (width: 1; decimal: 0)
Variable Type:	numeric
Interval:	discrete [1-2]

Value	Label
1	Yes
2	No