Higher income

Lower income

Difference higher-lower income

NEGATIVE INDUCEMENT:

No threat

Welfare coercion

POSITIVE INDUCEMENT:

No particularistic offer

Vote-buying

Welfare favor

POLICY/PUBLIC GOODS:

No promises

Renovate schools

Renovate schools and roads

GENDER:

Male

Female

POLITICAL EXPERIENCE:

No experience as mayor

Previous experience as mayor

INCOME:

Income not excessively high

High income

INVESTIGATION:

No irregularities

Investigated

Sentenced

-.4 -.2 0 .2 .4

Change in E[Y]