Do Women Make More Credible Threats?
Gender Stereotypes, Audience Costs, and Crisis Bargaining

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Variables in dataset (mTurk.csv)

Variable	Description
PartyID	Respondent partisan identification. Strong Republican = 1; Strong Democrat = 7.
Ideology	Respondent ideology. Very Conservative = 1; Very Liberal = 7.
Gender	Respondent gender. Male = 0; Female = 1.
Age	Respondent age (continuous).
Education	Respondent education. No HS Diploma = 1; HS Grad = 2; Some College = 4; BA = 5; Graduate Degree = 5.
SexismOrder	Sexism questions shown pre-treatment = 0; Sexism questions shown post-treatment = 1.
SexismDemands	Respondent level of hostile sexism question 1: "Feminists are making reasonable demands of men." Least sexist = 1; Most sexist = 6.
SexismComplain	Respondent level of hostile sexism question 2: "Women who complain about discrimination often cause more problems than they solve." Least sexist = 1; Most sexist = 6.
SexismRescued	Respondent level of benevolent sexism question 1: "In a disaster, there is no need for women to be rescued by men." Least sexist = 1; Most sexist = 6.
SexismPurity	Respondent level of benevolent sexism question 2: "Many women have a quality of purity that few men possess." Least sexist = 1; Most sexist = 6.
Strength	Respondent level of militant assertiveness question 1: "The best way to ensure world peace is through American military strength." Least hawkish = 1; most hawkish = 5.
War	Respondent level of militant assertiveness question 2: "Going to war is unfortunate, but sometimes the only solution to international problems." Least hawkish = 1; most hawkish = 5.
Force	Respondent level of militant assertiveness question 3: "The use of military force only makes problems worse." Least hawkish = 1; most hawkish = 5.
Superior	Respondent level of national chauvinism question 1: "How superior is the United States compared to other nations?" Least chauvinist = 1; Most chauvinist = 4.
Ashamed	Respondent level of national chauvinism question 2: "How many things about American make you ashamed?" Least chauvinist = 1; Most chauvinist = 4.

Trust	Respondent level of international trust: “The United States cannot be too careful in dealing with other nations” = 0; “The United States can trust other nations” = 1.
male	Male name assigned respondents (Eric or Steven).
female	Female name assigned respondents (Erica or Stephanie).
FemaleUS	Gender of the US president. Male = 0; Female = 1.
FemaleOpp	Gender of the foreign leader. Male = 0; Female = 1.
PartyUS	Party identification of the US president. Republican = 0; Democrat = 1.
StayOut	Presidential action. Other = 0; Stay Out = 1.
NotEngage	Presidential action. Other = 0; Not Engage = 1.
Engage	Presidential action. Other = 0; Engage = 1.
Disapproval	Opinion of how the US president handled the situation. Strongly approve = 1; Strongly disapprove = 7.
AttentionUS	Respondent attention check question 1: “What was the name of the US president?” Incorrect = 0; Correct = 1.
AttentionOpp	Respondent attention check question 1: “What was the sex of the leader of the attacking country?” Incorrect = 0; Correct = 1.
Attention	Aggregate respondent attention check performance. All incorrect = 0; One Correct =1; All correct = 2.
RegimeConf	Estimate of how democratic the attacking country is. Least democratic = -10; Most democratic = 10.
NonWhiteConf	Estimate of what race the US president is. White = 0; Non-White = 1.
RaceConf	Estimate of what race the US president is. White = 1; Black = 2; Asian = 3; Hispanic or Latino = 4; Other = 5.