Replication Data Codebook

Can Warm Behavior Mitigate the Negative Effect of Unfavorable Governmental Decisions on Citizens' Trust?

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June 30, 2021

Table 1. Codebook

Variable name	Variable definition and coding in the data set
gender	**Gender.** 0 = Male; 1 = Female
age	**Age groups.** 1 = 18-34; 2 = 35-54; 3 = 55-69; 4 = 70+
age_1	**Age group 18-34.** 1 = Yes; 0 = otherwise
education_rc	**Education.** 1 = Upper secondary education or lower 2 = Short/medium-cycle higher education; 3 = Long-cycle higher education
edu	**Upper secondary education**. 1 = Yes; 0 = otherwise
ideology	**Ideology/political viewpoint.** 1 = Right; 5 = Left
pubsector_pref	**The public sector is best at providing public services?** 1=Strongly disagree; 5=Strongly agree
treatment_groups	**Experimental treatment groups.** 1 = High warmth/unfavorable outcome; 2 = high warmth/favorable outcome 3 = low warmth/favorable outcome; 4 = low warmth/unfavorable outcome
of_treatment	**Outcome favorability treatment.** 0 = unfavorable condition; 1 = Favorable condition
warmth_treatment	**Warmth treatment.** 0 = low warmth condition; 1 = high warmth condition
trust_b	**Trust the caseworker.** 0 = No trust at all; 1 = Completely trust
trust_m	**Trust the municipality.** 0 = No trust at all; 1 = Completely trust
perc_favorability	**Perceived favorability.** 0 = Very unfavorable; 1 = Very favorable
perc_warmth	**Additive index of overall perceived warmth.** The index consists of perceived warmth, friendliness, and likability 0 = Low warmth; 1 = High warmth
perc_competence	**Additive index of overall perceived competence.** The index consists of perceived competentence, intelligence, and capability 0 = Low competence; 1 = High competence
perc_fairness	**Additive index of overall perceived fairness.** The index consists of perceived fairness, neutrality, and unbiasedness 0 = Low fairness; 1 = High fairness
user	**User of elderly care.** 0 = No; 1 = Yes
attention	**Attention to treatment.** 0 = Did not correctly identify service area; 1 = Correctly identified service area