Social Class (Mobility & Income v. Edu)

consent In this study, you will be asked to complete some questionnaires about your beliefs and attitudes, solve problems, and complete a demographic questionnaire. The benefits you may expect from participating in this study are as follows: § financial compensation of .50 § an opportunity to contribute to scientific research. The principal investigator does not foresee any important risks regarding your involvement in this study. By giving your consent to participate in this study, you will participate in a study in which you will complete some questionnaires and problem-solving tests. The study will take approximately 15 minutes. Your participation in the study is entirely voluntary. You may choose not to participate or may withdraw from this study at any time without penalty. The information you will provide about yourself will be completely anonymous and confidential. Only the principal investigator will be able to view your responses. Your responses will not be associated with your name or any other identifying information. Only averages and general trends among variables will be shown in publications. If you have any other questions or concerns, you can address them to the principal investigator: Stéphane Côté, Professor of Organizational Behavior (scote@rotman.utoronto.ca). If you have questions about your rights as research participants, please contact the Office of Research Ethics at the University of Toronto at ethics.review@utoronto.ca or 416-946-3273. If the preceding information is clear to you, please indicate that you understand your rights as a participant and give your consent to participate in these studies below. You must select 2 boxes below to continue to the next page.

- ❑ I have read the above consent form and understand my rights as a participant. (4)
- ❑ I consent to participate in these studies. (6)
- ❑ I DO NOT consent to participate in this experiment (8)

Inst In the following section you will be asked some standard demographic questions about you and your family. Remember that your responses are completely anonymous and confidential, so please respond as accurately as you can.

Age How old are you?

- ❍ 16 (1)
- ❍ 17 (2)
- ❍ 18 (3)
- ❍ 19 (4)
- ❍ 20 (5)
- ❍ 21 (6)
- ❍ 22 (7)
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- 87 (72)
- 88 (73)
- 89 (74)
- 90 (75)
- 91 (76)
- 92 (77)
- 93 (78)
- 94 (79)
- 95 (80)
- 96 (81)
- 97 (82)
- 98 (83)
- 99 (84)
- 100 or above (85)

Gender What is your gender?

- ❍ Male (0)
- ❍ Female (1)

SC_Current Which social class do you feel you belong to currently?

- ❍ Lower Class (1)
- ❍ Lower Middle Class (2)
- ❍ Middle Class (3)
- ❍ Upper Middle Class (4)
- ❍ Upper Class (5)

SC_Past Which social class do you feel your family belonged to for the longest time when you were growing up (between ages 0-18)?

- ❍ Lower Class (1)
- ❍ Lower Middle Class (2)
- ❍ Middle Class (3)
- ❍ Upper Middle Class (4)
- ❍ Upper Class (5)

Edu What is the highest diploma/degree which you personally have achieved?

- ❍ Less than high school (1)
- ❍ High school diploma or GED (2)
- ❍ Associate or vocational degree (3)
- ❍ Bachelor's degree (4)
- ❍ Master's degree (5)
- ❍ Professional degree (6)
- ❍ PhD degree (7)
- ❍ Other (please specify) (8) _____

Answer If What is the highest diploma/degree which you personally have achieved? Bachelor's degree Is Selected Or What is the highest diploma/degree which you personally have achieved? Master's degree Is Selected Or What is the highest diploma/degree which you personally have achieved? Professional degree (please specify) Is Selected Or What is the highest diploma/degree which you personally have achieved? PhD degree Is Selected

Major For your highest degree, what was the subject or major?

Employment Please indicate your current employment status (Check all that apply).

- ❑ Full-time paid employee (1)
- ❑ Part-time paid employee (2)
- ❑ Self-employed (3)
- ❑ Unemployed and looking for work (4)
- ❑ Unemployed and not looking for work (5)
- ❑ Homemaker (6)
- ❑ Regular Clearvoice worker (7)

Answer If Please indicate your current employment status (Check all that apply). Part-time paid employee Is Selected Or Please indicate your current employment status (Check all that apply). Full-time paid employee Is Selected

Spec_Emp Please use the drill-down menu below to identify your current occupation from among the occupations that are listed. This list of occupations is used by Federal statistical agencies to classify workers into occupational categories. You will most likely have to click three options below, although some occupations will only require selecting one or two options. First, choose the broad category of occupations. Then, choose a more specific category. Finally, choose the specific occupation.

	Management, business, and financial operations occupations (1)	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	

		ns (2)	ns ~ Chief executives (3)	ns ~ General and operations managers (4)	ns ~ Legislators (5)	ns ~ Advertising and promotions managers (6)	ns ~ Marketing and sales managers (7)	ns ~ Public relations managers (8)	~ Administrative services managers (9)	ns ~ Computer and information systems managers (10)	ns ~ Financial managers (11)	ns ~ Human resources managers (12)	ns ~ Industrial production managers (13)	ns ~ Purchasing managers (14)	~ Transportation, storage, and distribution managers (15)	ns ~ Farm, ranch, and other agricultural managers (16)	ns ~ Farmers and ranchers (17)	ns ~ Construction managers (18)	~ Education administrators (19)	

Broad occupation category (1) Specific occupation category (2) Occupation (3																				

)																				

(Table Truncated to 63 Columns)

Income_P Please provide your best estimate of your gross personal income for 2014 (i.e., money you received yourself from all sources, including wages, social assistance programs, interest, dividends, bonuses etc., before taxes last year).

- ❍ 0-$9,999 (1)
- ❍ $10,000-$14,999 (2)
- ❍ $15,000-$19,999 (3)
- ❍ $20,000-$24,999 (4)
- ❍ $25,000-$29,999 (5)
- ❍ $30,000-$39,999 (6)
- ❍ $40,000-$49,999 (7)
- ❍ $50,000-$59,999 (8)
- ❍ $60,000-$69,999 (9)
- ❍ $70,000-$84,999 (10)
- ❍ $85,000-$99,999 (11)
- ❍ $100,000-$149,999 (12)
- ❍ $150,000-$199,999 (13)
- ❍ $200,000-$249,999 (14)
- ❍ $250,000 or more (15)

Income_P2 In the previous question you indicated that your personal income was in the ${q://QID135/ChoiceGroup/SelectedChoices} category. If you know your specific personal gross annual income, please indicate the amount here.

Income_H Please provide your best estimate of your gross household income for 2014 (i.e., money you received yourself from all sources, including wages, social assistance programs, interest, dividends, bonuses etc., before taxes last year).

- ❍ 0-$9,999 (1)
- ❍ $10,000-$14,999 (2)
- ❍ $15,000-$19,999 (3)
- ❍ $20,000-$24,999 (4)
- ❍ $25,000-$29,999 (5)
- ❍ $30,000-$39,999 (6)
- ❍ $40,000-$49,999 (7)
- ❍ $50,000-$59,999 (8)
- ❍ $60,000-$69,999 (9)
- ❍ $70,000-$84,999 (10)
- ❍ $85,000-$99,999 (11)
- ❍ $100,000-$149,999 (12)
- ❍ $150,000-$199,999 (13)
- ❍ $200,000-$249,999 (14)
- ❍ $250,000 or more (15)

Income_H2 In the previous question you indicated that your household income was in the ${q://QID136/ChoiceGroup/SelectedChoices} category. If you know your specific personal gross annual income, please indicate the amount here.

Marital What is your marital status?

- ❍ Single, never married (1)
- ❍ Married (2)
- ❍ Domestic partnership (3)
- ❍ Widowed (4)
- ❍ Divorced (5)
- ❍ Separated (6)

ChildrenH How many children currently reside in your household?

- ❍ 0 (0)
- ❍ 1 (1)
- ❍ 2 (2)
- ❍ 3 (3)
- ❍ 4 (4)
- ❍ 5 or more (specify) (5) _____

Answer If What is your marital status? Married Is Selected Or What is your marital status? Domestic partnership Is Selected

spousoccu Please indicate the current employment status of your spouse or partner (Check all that apply).

- ❑ Full-time paid employee (1)
- ❑ Part-time paid employee (2)
- ❑ Self-employed (3)
- ❑ Unemployed and looking for work (4)
- ❑ Unemployed and not looking for work (5)
- ❑ Homemaker (6)
- ❑ Regular Clearvoice worker (7)

Ethnicity With what ethnicity or ethnicities do you most identify? Check all that apply.

- ❑ American Indian or Alaska Native (1)
- ❑ Asian (2)
- ❑ Black or African American (3)
- ❑ Hispanic, Latino, or Spanish (4)
- ❑ Native Hawaiian or other Pacific Islander (5)
- ❑ White (6)
- ❑ Other (please specify) (7) _____

FirstLang Is English your first language?

- ❍ Yes (1)
- ❍ No (please specify your first language) (0) _____

Born In which country were you born?

- ❍ United States of America (1)
- ❍ Afghanistan (187)
- ❍ Albania (2)
- ❍ Algeria (3)
- ❍ Andorra (4)
- ❍ Angola (5)
- ❍ Antigua and Barbuda (6)
- ❍ Argentina (7)
- ❍ Armenia (8)
- ❍ Australia (9)
- ❍ Austria (10)
- ❍ Azerbaijan (11)
- ❍ Bahamas (12)
- ❍ Bahrain (13)
- ❍ Bangladesh (14)
- ❍ Barbados (15)
- ❍ Belarus (16)
- ❍ Belgium (17)
- ❍ Belize (18)
- ❍ Benin (19)
- ❍ Bhutan (20)
- ❍ Bolivia (21)
- ❍ Bosnia and Herzegovina (22)
- ❍ Botswana (23)
- ❍ Brazil (24)
- ❍ Brunei Darussalam (25)
- ❍ Bulgaria (26)
- ❍ Burkina Faso (27)
- ❍ Burundi (28)
- ❍ Cambodia (29)
- ❍ Cameroon (30)
- ❍ Canada (31)
- ❍ Cape Verde (32)
- ❍ Central African Republic (33)
- ❍ Chad (34)
- ❍ Chile (35)
- ❍ China (36)
- ❍ Colombia (37)
- ❍ Comoros (38)
- ❍ Congo, Republic of the... (39)
- ❍ Costa Rica (40)
- ❍ Côte d'Ivoire (41)
- ❍ Croatia (42)

- Cuba (43)
- Cyprus (44)
- Czech Republic (45)
- Democratic People's Republic of Korea (46)
- Democratic Republic of the Congo (47)
- Denmark (48)
- Djibouti (49)
- Dominica (50)
- Dominican Republic (51)
- Ecuador (52)
- Egypt (53)
- El Salvador (54)
- Equatorial Guinea (55)
- Eritrea (56)
- Estonia (57)
- Ethiopia (58)
- Fiji (59)
- Finland (60)
- France (61)
- Gabon (62)
- Gambia (63)
- Georgia (64)
- Germany (65)
- Ghana (66)
- Greece (67)
- Grenada (68)
- Guatemala (69)
- Guinea (70)
- Guinea-Bissau (71)
- Guyana (72)
- Haiti (73)
- Honduras (74)
- Hong Kong (S.A.R.) (75)
- Hungary (76)
- Iceland (77)
- India (78)
- Indonesia (79)
- Iran, Islamic Republic of... (80)
- Iraq (81)
- Ireland (82)
- Israel (83)
- Italy (84)
- Jamaica (85)
- Japan (86)

- Jordan (87)
- Kazakhstan (88)
- Kenya (89)
- Kiribati (90)
- Kuwait (91)
- Kyrgyzstan (92)
- Lao People's Democratic Republic (93)
- Latvia (94)
- Lebanon (95)
- Lesotho (96)
- Liberia (97)
- Libyan Arab Jamahiriya (98)
- Liechtenstein (99)
- Lithuania (100)
- Luxembourg (101)
- Madagascar (102)
- Malawi (103)
- Malaysia (104)
- Maldives (105)
- Mali (106)
- Malta (107)
- Marshall Islands (108)
- Mauritania (109)
- Mauritius (110)
- Mexico (111)
- Micronesia, Federated States of... (112)
- Monaco (113)
- Mongolia (114)
- Montenegro (115)
- Morocco (116)
- Mozambique (117)
- Myanmar (118)
- Namibia (119)
- Nauru (120)
- Nepal (121)
- Netherlands (122)
- New Zealand (123)
- Nicaragua (124)
- Niger (125)
- Nigeria (126)
- North Korea (127)
- Norway (128)
- Oman (129)
- Pakistan (130)

- Palau (131)
- Panama (132)
- Papua New Guinea (133)
- Paraguay (134)
- Peru (135)
- Philippines (136)
- Poland (137)
- Portugal (138)
- Qatar (139)
- Republic of Korea (140)
- Republic of Moldova (141)
- Romania (142)
- Russian Federation (143)
- Rwanda (144)
- Saint Kitts and Nevis (145)
- Saint Lucia (146)
- Saint Vincent and the Grenadines (147)
- Samoa (148)
- San Marino (149)
- Sao Tome and Principe (150)
- Saudi Arabia (151)
- Senegal (152)
- Serbia (153)
- Seychelles (154)
- Sierra Leone (155)
- Singapore (156)
- Slovakia (157)
- Slovenia (158)
- Solomon Islands (159)
- Somalia (160)
- South Africa (161)
- South Korea (162)
- Spain (163)
- Sri Lanka (164)
- Sudan (165)
- Suriname (166)
- Swaziland (167)
- Sweden (168)
- Switzerland (169)
- Syrian Arab Republic (170)
- Tajikistan (171)
- Thailand (172)
- The former Yugoslav Republic of Macedonia (173)
- Timor-Leste (174)

- Togo (175)
- Tonga (176)
- Trinidad and Tobago (177)
- Tunisia (178)
- Turkey (179)
- Turkmenistan (180)
- Tuvalu (181)
- Uganda (182)
- Ukraine (183)
- United Arab Emirates (184)
- United Kingdom of Great Britain and Northern Ireland (185)
- United Republic of Tanzania (186)
- Uruguay (188)
- Uzbekistan (189)
- Vanuatu (190)
- Venezuela, Bolivarian Republic of... (191)
- Viet Nam (192)
- Yemen (193)
- Zambia (194)
- Zimbabwe (195)

geninstr In the next part of the study you will participate in a raffle in which you will have the opportunity to win money. Afterwards you will spend the remainder of the time answering survey questions about yourself as well as your beliefs and attitudes.

DV_inst We are going to give you the chance to win a $100. Someone will win -- for real! Here's how it works: In this part of the study, you are in the role of the SENDER, and a charitable organization, the United Way, will be the RECEIVER. The SENDER (you) automatically get 10 raffle tickets! They are yours to keep. But, it is your choice to send as many of those tickets (if any) to the RECEIVER (the United Way). Whatever amount of tickets you send, the charity will keep. If the charity wins the raffle it will receive the winnings as an anonymous donation. Whatever you don't send, you will keep. Of course, the number of raffle tickets you keep will be the number of times we enter you into the drawing for the $100. It's your choice. *The raffle will be held on June 30th, 2015. If you win, you will be paid through your ClearVoice account. ClearVoice has assigned you a unique ID number for participating in this survey, which they can link to your account. If the United Way wins, the money will be donated on the day of the raffle. If you have any questions about this process, email jennifer.stellar@utoronto.ca* The United Way is one of the largest charitable organizations in the USA aimed at reducing poverty, to see details click here. It was given a top rating (93%) by Charity Navigator for financial accountability and transparency, to see details click here.

DV_Time Timing
- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

DV Below, select how many of the 10 raffle tickets you would like to SEND to the United Way (if any)? (remember whatever number of raffle tickets you don't send is yours to keep) \ I want to send the following number of tickets to the United Way:

- ❍ 0 (0)
- ❍ 1 (1)
- ❍ 2 (2)
- ❍ 3 (3)
- ❍ 4 (4)
- ❍ 5 (5)
- ❍ 6 (6)
- ❍ 7 (7)
- ❍ 8 (8)
- ❍ 9 (9)
- ❍ 10 (10)

DV_Time2 Timing

- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

TIPI Below are a number of personality traits that may or may not apply to you. Please select the extent to which you agree or disagree with the following statements. You should rate the extent to which the pair of traits applies to you, even if one characteristic applies more strongly than the other.

	Disagree strongly (1)	Disagree moderately (2)	Disagree a little (3)	Neither agree nor disagree (4)	Agree a little (5)	Agree moderately (6)	Agree strongly (7)
1. Extraverted, enthusiastic. (1)	❍	❍	❍	❍	❍	❍	❍
2. Critical, quarrelsome. (2)	❍	❍	❍	❍	❍	❍	❍
3. Dependable, self-disciplined. (3)	❍	❍	❍	❍	❍	❍	❍
4. Anxious, easily upset. (4)	❍	❍	❍	❍	❍	❍	❍
5. Open to new experiences, complex. (5)	❍	❍	❍	❍	❍	❍	❍
6. Reserved, quiet. (6)	❍	❍	❍	❍	❍	❍	❍
7. Sympathetic, warm. (7)	❍	❍	❍	❍	❍	❍	❍
8. Disorganized, careless. (8)	❍	❍	❍	❍	❍	❍	❍
9. Calm, emotionally stable. (9)	❍	❍	❍	❍	❍	❍	❍
10. Conventional, uncreative. (10)	❍	❍	❍	❍	❍	❍	❍

Tipi_Time Timing

- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

Donate Did you donate any money to a charitable organization in 2014?

- ❍ Yes (1)
- ❍ No (2)

Answer If Did you donate any money to a charitable organization in 2014? Yes Is Selected

Don_Cat Please do your best to estimate how much you donated to each of the following types of charities in 2014. If a charity fits under two categories (e.g. religious and health), just put the amount you donated under the one category that you think fits the charity best. Make sure the total at the bottom represents the total amount you believe you donated to charitable organizations in 2014.

_____ Charities for Animals (1)
_____ Environmental Charities (2)
_____ Health Charities (3)
_____ International Organizations (4)
_____ Educational Charities (5)
_____ Arts & Culture Charities (6)
_____ Charities for the poor in the United States (7)
_____ Religious Charities (8)
_____ Other (Please Specify the organization(s) if you remember) (9)

Don_Check Before you go to the next page please make sure that the sum of all your charitable donations (the total) matches the amount you believe you donated in 2014.

Cat_Time Timing
- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

IMBPWE Please report how much your agree or disagree with the following statements.

	Strongly Disagree (1)	Disagree (2)	Slightly Disagree (3)	Neither Agree nor Disagree (4)	Slightly Agree (5)	Agree (6)	Strongly Agree (7)
America is an open society where all individuals can achieve higher status (1)	❍	❍	❍	❍	❍	❍	❍
Advancement in American society is possible for all individuals (2)	❍	❍	❍	❍	❍	❍	❍
Individual members of certain groups are often unable to advance in American Society (3)	❍	❍	❍	❍	❍	❍	❍
Individual members of certain groups have difficulty achieving higher status (4)	❍	❍	❍	❍	❍	❍	❍
Please select Strongly Disagree for this question (5)	❍	❍	❍	❍	❍	❍	❍
Most people who don't get ahead should not blame the system; they really only have themselves	❍	❍	❍	❍	❍	❍	❍

to blame (6)							
If people work hard they almost always get what they want (7)	❍	❍	❍	❍	❍	❍	❍
Even if people work hard, they don't always get ahead (8)	❍	❍	❍	❍	❍	❍	❍
In America, getting ahead doesn't always depend on hard work (9)	❍	❍	❍	❍	❍	❍	❍

IMBPWE_Tim Timing
- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

finstabl1 How stable is your financial position?
- ❍ Not at all Stable (1)
- ❍ Slightly Stable (2)
- ❍ Somewhat Stable (3)
- ❍ Stable (4)
- ❍ Very Stable (5)

finstabl2 How likely is it that there will be an important change in your savings, income, and/or debt in the next year?
- ❍ Very Unlikely (1)
- ❍ Unlikely (2)
- ❍ Somewhat Unlikely (3)
- ❍ Unsure (4)
- ❍ Somewhat Likely (5)
- ❍ Likely (6)
- ❍ Very Likely (7)

ownsaving If something goes wrong I have savings I can rely on or use to live on.

- ❍ Strongly Disagree (1)
- ❍ Disagree (2)
- ❍ Neither Agree nor Disagree (3)
- ❍ Agree (4)
- ❍ Strongly Agree (5)

famsaving If something goes wrong my family (including my extended family) has savings that I can rely on or use to live on.

- ❍ Strongly Disagree (1)
- ❍ Disagree (2)
- ❍ Neither Agree nor Disagree (3)
- ❍ Agree (4)
- ❍ Strongly Agree (5)

ExtInt How much do you agree or disagree with each statement as a cause of poverty.

	Strongly Disagree (12)	Disagree (13)	Somewhat Disagree (14)	Neither Agree nor Disagree (15)	Somewhat Agree (16)	Agree (17)	Strongly Agree (18)
Lack of effort and laziness by the poor themselves (1)	❍	❍	❍	❍	❍	❍	❍
Failure of industry to provide enough jobs (2)	❍	❍	❍	❍	❍	❍	❍
Prejudice and discrimination against poor people (3)	❍	❍	❍	❍	❍	❍	❍
No attempts at self-improvement among the poor (4)	❍	❍	❍	❍	❍	❍	❍
Alcohol and drug abuse among the poor (5)	❍	❍	❍	❍	❍	❍	❍
Failure of society to provide good schools for many Americans (6)	❍	❍	❍	❍	❍	❍	❍
High taxes and no incentives in this country (7)	❍	❍	❍	❍	❍	❍	❍
Lack of thrift and proper money management by poor people (8)	❍	❍	❍	❍	❍	❍	❍

The poor being taken advantage of by the rich (9)	❍	❍	❍	❍	❍	❍	❍

ExtInt_tim Timing
First Click (1)
Last Click (2)
Page Submit (3)
Click Count (4)

SVO_inst Timing
First Click (1)
Last Click (2)
Page Submit (3)
Click Count (4)

SVO_examp In this set of questions, we ask you to imagine that you have been randomly paired with another person, whom we will refer to simply as the “other.” Other is someone you do not know and that you will not meet in the future. Both you and Other will be making choices by circling either the letter A, B, or C. Your own choices will produce points for yourself and Other. Likewise, Other’s choice will produce points for him/her and for you. Every point has value: The more points you receive, the better for you, and the more points Other receives, the better for him/her. Here’s an example of how this task works: A B C You Get 500 500 550 Other Gets 100 500 300 In this example, if you chose A you would receive 500 points and Other would receive 100 points; if you chose B, you would receive 500 points and Other 500; and if you chose C, you would receive 550 points and Other 300. So, you see that your choice influences both the number of points you receive and the number of points the other receives. Before you begin making choices, keep in mind that there are no right or wrong answers – choose the option that you, for whatever reason, prefer most. Also, remember that the points have value: The more of them you accumulate, the better for you. Likewise, from the Other’s point of view, the more points s/he accumulates, the better for him/her. For each of the nine choice situations below, select column A, B or C, depending on which column you prefer most.

timsvoinst Timing
First Click (1)
Last Click (2)
#QuestionText, TimingPageSubmit# (3)
#QuestionText, TimingClickCount# (4)

SVO_01 Please Select Column A, B, or C: A B C

	You Get	480	540	480
	Other Gets	80	280	480

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_02 Please Select Column A, B, or C: A B C

	You Get	Other Gets
A	560	300
B	500	500
C	500	100

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_03	Please Select Column A, B, or C:	A	B	C
	You Get	520	520	580
	Other Gets	520	120	320

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_04	Please Select Column A, B, or C:	A	B	C
	You Get	500	560	490
	Other Gets	100	300	490

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_05 Please Select Column A, B, or C:

	A	B	C
You Get	560	500	490
Other Gets	300	500	90

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_06	Please Select Column A, B, or C:	A	B	C
	You Get	500	500	570
	Other Gets	500	100	300

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_07 Please Select Column A, B, or C:

	A	B	C
You Get	510	560	510
Other Gets	510	300	110

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_08 Please Select Column A, B, or C:

	A	B	C
You Get	550	500	500
Other Gets	300	100	500

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

SVO_09 Please Select Column A, B, or C: A B C You Get 480 490 540 Other Gets 100 490 300

- ❍ Column A (1)
- ❍ Column B (2)
- ❍ Column C (3)

DPES_Com How much do you agree or disagree with the following statements?

	Strongly Disagree (1)	(2)	(3)	(4)	(5)	(6)	Strongly Agree (7)
It's important to take care of people who are vulnerable. (1)	❍	❍	❍	❍	❍	❍	❍
When I see someone hurt or in need, I feel a powerful urge to take care of them. (2)	❍	❍	❍	❍	❍	❍	❍
Taking care of others gives me a warm feeling inside. (3)	❍	❍	❍	❍	❍	❍	❍
I often notice people who need help. (4)	❍	❍	❍	❍	❍	❍	❍
I am a very compassionate person. (5)	❍	❍	❍	❍	❍	❍	❍

Q167 Please respond to the following items using the answer that best reflects your own beliefs.

	Strongly Disagree (1)	Moderately Disagree (2)	Slightly Disagree (3)	Neither Agree nor Disagree (4)	Slightly Agree (5)	Moderately Agree (6)	Strongly Agree (7)
I honestly feel I'm just more deserving than others. (1)	❍	❍	❍	❍	❍	❍	❍
Great things should come to me. (2)	❍	❍	❍	❍	❍	❍	❍
If I were on the Titanic, I would deserve to be on the first lifeboat! (3)	❍	❍	❍	❍	❍	❍	❍
I demand the best because I'm worth it. (4)	❍	❍	❍	❍	❍	❍	❍
I do NOT necessarily deserve special treatment. (5)	❍	❍	❍	❍	❍	❍	❍
I deserve more things in my life. (6)	❍	❍	❍	❍	❍	❍	❍
People like me deserve an extra break now and then. (7)	❍	❍	❍	❍	❍	❍	❍
Things	❍	❍	❍	❍	❍	❍	❍

should go my way. (8)							
I feel entitled to more of everything (9)	❍	❍	❍	❍	❍	❍	❍

Enti_Time Timing
- First Click (1)
- Last Click (2)
- Page Submit (3)
- Click Count (4)

Relig Please indicate how religious you are on the following scale:
- ❍ Not at all Religious 1 (1)
- ❍ 2 (2)
- ❍ 3 (3)
- ❍ Somewhat Religious 4 (4)
- ❍ 5 (5)
- ❍ 6 (6)
- ❍ Very Religious 7 (7)

ConLib To what extent do you consider yourself to be liberal or conservative on most political and social issues?

- ❍ Very Liberal 1 (1)
- ❍ 2 (2)
- ❍ 3 (3)
- ❍ Neither Liberal nor Conservative 4 (4)
- ❍ 5 (5)
- ❍ 6 (6)
- ❍ Very Conservative 7 (7)

InstParent The next few demographic questions are about your parents, mother, or father

Income_Par Please provide your best estimate of your parents' annual income when you were growing up (between ages 0-18):

- ❍ 0-$9,999 (1)
- ❍ $10,000-$14,999 (2)
- ❍ $15,000-$19,999 (3)
- ❍ $20,000-$24,999 (4)
- ❍ $25,000-$29,999 (5)
- ❍ $30,000-$39,999 (6)
- ❍ $40,000-$49,999 (7)
- ❍ $50,000-$59,999 (8)
- ❍ $60,000-$69,999 (9)
- ❍ $70,000-$84,999 (10)
- ❍ $85,000-$99,999 (11)
- ❍ $100,000-$149,999 (12)
- ❍ $150,000-$199,999 (13)
- ❍ $200,000-$249,999 (14)
- ❍ $250,000 or more (15)

Edu_Par When you were growing up (between ages 0-18), what is the highest diploma/degree reached by your:

	Less than high school (1)	High school diploma or GED (2)	Associate or vocational degree (3)	Bachelor's degree (4)	Master's degree (5)	PhD degree (6)	Professional degree (7)	Other (8)
Mother (1)	❍	❍	❍	❍	❍	❍	❍	❍
Father (2)	❍	❍	❍	❍	❍	❍	❍	❍

Mom_Emp Please indicate your mother's employment status for the greatest number of years when you were growing up (from the time of your birth to 18 years of age):

- ❍ Full-time paid employee (1)
- ❍ Part-time paid employee (2)
- ❍ Self-employed (3)
- ❍ Unemployed (4)
- ❍ Homemaker (5)

Answer If DEBRIEFING FORM HERE Is Selected Or DEBRIEFING FORM HERE Is Selected

Mom_Emp2 Please indicate the occupation and job title that your mother held for the greatest number of years when you were growing up (from the time of your birth to 18 years of age) using the drop down menus below:

	Management, business, and financial operations occupations (1)	Management, business, and financial operations occupations ~ Management occupations (2)	Management, business, and financial operations occupations ~ Management occupations ~ Chief	Management, business, and financial operations occupations ~ Management occupations ~ Gener	Management, business, and financial operations occupations ~ Management occupations ~ Legisl	Management, business, and financial operations occupations ~ Management occupations ~ Adverti	Management, business, and financial operations occupations ~ Management occupations ~ Marke	Management, business, and financial operations occupations ~ Management occupations ~ Public	Management, business, and financial operations occupations ~ Management occupations ~ Admistra	Management, business, and financial operations occupations ~ Management occupations ~ Comm	Management, business, and financial operations occupations ~ Management occupations ~ Financ	Management, business, and financial operations occupations ~ Management occupations ~ Hum	Management, business, and financial operations occupations ~ Management occupations ~ Indust	Management, business, and financial operations occupations ~ Management occupations ~ Purcha	Management, business, and financial operations occupations ~ Management occupations ~ Transport	Management, business, and financial operations occupations ~ Management occupations ~ Farm,	Management, business, and financial operations occupations ~ Management occupations ~ Farmer	Management, business, and financial operations occupations ~ Management occupations ~ Constr	Management, business, and financial operations occupations ~ Management occupations ~ Education	

			executives (3)	and operations managers (4)	ators (5)	sing and promotions managers (6)	ting and sales managers (7)	relations managers (8)	tive services managers (9)	puter and information systems managers (10)	ial manager s (11)	an resources managers (12)	ial production managers (13)	sing managers (14)	ation, storage, and distribution managers (15)	nch, and other agricultural managers (16)	s and ranchers (17)	uction managers (18)	administrators (19)	
Broa																				

doccupationcategory(1)																				
Specificoccupationcategory(2)																				
Occupation(3)																				

(Table Truncated to 63 Columns)

Dad_Emp Please indicate your father's employment status for the greatest number of years when you were growing up (from the time of your birth to 18 years of age):

- ❍ Full-time paid employee (1)
- ❍ Part-time paid employee (2)
- ❍ Self-employed (3)
- ❍ Unemployed (4)
- ❍ Homemaker (5)

Answer If Please indicate your father's employment status for the greatest number of years when you were growing up (from the time of your birth to 18 years of age): Part-time paid employee Is Selected Or Please indicate your father's employment status for the greatest number of years when you were growing up (from the time of your birth to 18 years of age): Full-time paid employee Is Selected

Dad_Emp2 Please indicate the occupation and job title that your father held for the greatest number of years when you were growing up (from the time of your birth to 18 years of age) using the drop down menu:

	Management, business, and financial operations occupations (1)	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupatio	Management, business, and financial operations occupations ~ Management occupations	

		ns (2)	ns ~ Chief executives (3)	ns ~ General and operations managers (4)	ns ~ Legislators (5)	ns ~ Advertising and promotions managers (6)	ns ~ Marketing and sales managers (7)	ns ~ Public relations managers (8)	~ Administrative services managers (9)	ns ~ Computer and information systems managers (10)	ns ~ Financial managers (11)	ns ~ Human resources managers (12)	ns ~ Industrial production managers (13)	ns ~ Purchasing managers (14)	~ Transportation, storage, and distribution managers (15)	ns ~ Farm, ranch, and other agricultural managers (16)	ns ~ Farmers and ranchers (17)	ns ~ Construction managers (18)	~ Education administrators (19)	

Broad occupation category (1) Specific occupation category (2) Occupation (3																				

)																				

(Table Truncated to 63 Columns)

coloscreen We would like to get a sense of your general preferences. Most modern theories of decision making recognize that decisions do not take place in a vacuum. Individual preferences and knowledge, along with situational variables can greatly impact the decision process. To demonstrate that you've read this much, just go ahead and select both red and green among the alternatives below, no matter what you favorite color is. Yes, ignore the question below and select both of these options. What is your favorite color?

- ❑ White (1)
- ❑ Black (2)
- ❑ Red (3)
- ❑ Pink (4)
- ❑ Green (5)
- ❑ Blue (6)

State What state do you currently live in?

- ❍ Alabama (1)
- ❍ Alaska (2)
- ❍ Arizona (4)
- ❍ Arkansas (5)
- ❍ California (6)
- ❍ Colorado (8)
- ❍ Connecticut (9)
- ❍ Delaware (10)
- ❍ District of Columbia (11)
- ❍ Florida (12)
- ❍ Georgia (13)
- ❍ Hawaii (15)
- ❍ Idaho (16)
- ❍ Illinois (17)
- ❍ Indiana (18)
- ❍ Iowa (19)
- ❍ Kansas (20)
- ❍ Kentucky (21)
- ❍ Louisiana (22)
- ❍ Maine (23)
- ❍ Maryland (24)
- ❍ Massachusetts (25)
- ❍ Michigan (26)
- ❍ Minnesota (27)
- ❍ Mississippi (28)
- ❍ Missouri (29)
- ❍ Montana (30)
- ❍ Nebraska (31)
- ❍ Nevada (32)
- ❍ New Hampshire (33)
- ❍ New Jersey (34)
- ❍ New Mexico (35)
- ❍ New York (36)
- ❍ North Carolina (37)
- ❍ North Dakota (38)
- ❍ Ohio (39)
- ❍ Oklahoma (40)
- ❍ Oregon (41)
- ❍ Pennsylvania (42)
- ❍ Rhode Island (44)
- ❍ South Carolina (45)
- ❍ South Dakota (46)
- ❍ Tennessee (47)

- Texas (48)
- Utah (49)
- Vermont (50)
- Virginia (51)
- Washington (53)
- West Virginia (54)
- Wisconsin (55)
- Wyoming (56)
- American Samoa (96)
- Guam (97)
- Puerto Rico (98)
- Virgin Islands (99)

Zip What is your ZIP code?

comprcheck Earlier in this survey you
sent ${q://QID86/ChoiceGroup/SelectedChoices} tickets to the United Way. How many tickets do you have for the raffle?

- ❍ 0 (0)
- ❍ 1 (1)
- ❍ 2 (2)
- ❍ 3 (3)
- ❍ 4 (4)
- ❍ 5 (5)
- ❍ 6 (6)
- ❍ 7 (7)
- ❍ 8 (8)
- ❍ 9 (9)
- ❍ 10 (10)

Susp_1 What do you think the study was about?

Susp_2 Do you have any concerns or comments about the study?

debriefing Thank you for participating in this study! Your participation in a study like this contributes to the scientific research, and we are very grateful for your involvement. Now that you have completed the study, we can fully debrief you about the purpose of this study. Social class includes both objective (income, education, and occupational prestige) and subjective (perceptions of rank vis-à-vis others) aspects. Recent research has uncovered a pattern of psychological correlates of social class, so that high social class is associated with less social engagement; less prosocial behavior; reduced empathic accuracy; and a stronger desire to be unique. The goal of the study is to increase the understanding of why social class exerts these effects and to examine whether the effects of social class extend to the related outcomes of ethical decision-making and moral judgment. Various mechanisms may explain why social class has the psychological effects described above. Theoretically, these mechanisms are posited to originate in the tendency of higher social class individual to control resources and to pay less attention to the context around them (Kraus, Piff, & Keltner, 2009). In this research I will test the following mechanisms: a) communal orientation and interdependence, b) impact of social norms, c) willingness to take risks, d) conceptualizing benefits as rights versus privileges, e) the propensity to feel certain emotions (anger, happiness) rather than others (embarrassment, guilt), f) the tendency to hold an economic rather than a relational mindset, and g) the tendency to focus on abstract goals (e.g., career success) rather than concrete goals (e.g., paying this month's bills). In this study, you completed measures of social class or manipulations of social class mindsets. Your also completed problem solving tasks meant to measure the mechanisms and outcomes described. We are interested in whether your social class or social class mindset is associated with how you think about the world and how you think about others. Data collected for this study will be completely confidential and stored in a secure computer. Only averages and general trends among variables will be shown in publications. Now that you have an understanding of the purpose of this study, if for any reason you would like your data to be removed from our data set and destroyed, please indicate this to the experimenter/the principal investigator. If you have any other questions or concerns, you can address them to the principal investigators: Stéphane Côté, Professor of Organizational Behavior (scote@rotman.utoronto.ca). If you have questions about your rights as research participants, please contact the Office of Research Ethics at the University of Toronto at ethics.review@utoronto.ca or 416-946-3273. If you are interested in reading a paper on this topic, please see: http://www.rotman.utoronto.ca/facbios/file/Piff%20Kraus%20C%C3%B4t%C3%A9%20Cheng%20Keltner%20JPSP.pdf Thanks again for your participation in our research!