WILLINGNESS TO PAY FOR BEANS AND FARM YIELD GAINS: NICARAGUA

CONSENT STATEMENT

Before the Start of the AUCTION Game to be Read to the Group of Farmers

Hello, my name is (**INTRODUCE YOURSELF**). I am assisting the Centre International de l'Agriculture Tropical (CIAT) from Nicaragua and Michigan State University (MSU) from the US in conducting a study to document farmers' **willingness to pay for different types of beans**. As part of this study, we will be conducting an auction of beans in which you will be asked to bid a price you are willing to pay for one lb of beans of different qualities and a choice exercise where you will be asked to choose from three options in 12 scenarios. We will explain the rules of these games in detail, and will also play a practice game before we start the seed bidding game. Your participation in these games will not involve any out of pocket cost for you. The game will take approximately **60 minutes**. Your participation is **voluntary**. Your **refusal** to participate or to withdraw from the study **carries no penalty or loss** of any benefits.

The results of your participation in the game will be used to document what bean growers are willing to pay for different types of beans, when available; which will help us to **generate recommendations** that may benefit bean production in this region.

Do you have any questions about this study for me?

<Enumerator: pause and respond to any questions raised, then continue with the following statement>.

By continuing to be part of this group, you indicate your **willingness to voluntarily participate** in the bidding game and choice game.