Codebook for "The Price of Peace"

Joshua D. Kertzer, Brian Rathbun and Nina Srinivasan Rathbun

April 24, 2019

2015 Raw Dataset: Iran Study 1.RData (see Price of Peace Replication 0.R for more information, as well as cleaned variables)

Demographics and political knowledge

Variable	**Description**
Q71	Gender
Q73	Year of birth
Q75	Race
Q77	Party ID
Q79	Ideology
Q87	Education
Q88	Church attendance
Q27_1	Which of these countries border Iran? Iraq
Q27_2	Which of these countries border Iran? Afghanistan
Q27_3	Which of these countries border Iran? Saudi Arabia
Q27_4	Which of these countries border Iran? Morocco
Q27_5	Which of these countries border Iran? India
Q28	Who is the supreme leader of Iran?
Q29	Which is the dominant branch of Islam in Iran?
Q30	Who is the President of Iran?

Feeling thermometers

Variable	**Description**
Q40_1	Feeling thermometer: China
Q40_2	Feeling thermometer: North Korea
Q40_3	Feeling thermometer: United States
Q40_4	Feeling thermometer: Iran
Q40_6	Feeling thermometer: United Kingdom
Q89_1	Feeling thermometer: President Obama
Q89_2	Feeling thermometer: Jeb Bush
Q89_3	Feeling thermometer: Hillary Clinton

Foreign policy orientations: cooperative internationalism, militant internationalism, isolationism

Variable	**Description**
Q47.1	The United States needs to cooperate more with the United Nations
Q48	It essential for the United States to work with other nations to solve problems such as overpopulation, hunger, and pollution
Q49	Promoting and defending human rights in other countries is of utmost importance

Q50	Helping to improve the standard of living in less developed countries is of utmost importance
Q51	Protecting the global environment is of utmost importance
Q52.1	The United States should take all steps including the use of force to prevent aggression by any expansionist power
Q53.1	Rather than simply countering our opponents' thrusts, it is necessary to strike at the heart of an opponent's power
Q55.1	There is considerable validity in the theory that when one nation falls to aggressor nations, others nearby will soon follow a similar path.
Q56.1	American military strength is not the best way to ensure world peace
Q57.1	The United States must demonstrate its resolve so that others do not take advantage of it
Q58.1	The U.S. should mind its own business internationally and let other countries get along the best they can
Q59.1	We should not think so much in international terms but concentrate more on our national problems
Q60.1	The U.S. needs to play an active role in solving conflicts around the world
Q61	America's conception of its leadership role in the world must be scaled down
Q62	Our allies are perfectly capable of defending themselves and they can afford it, thus allowing the United States to focus on internal rather than external threats to its well-being.

Need for cognition and need for cognitive closure

Variable	**Description**
Q52	I prefer complex to simple problems
Q53	I would rather do something that requires little thought than something that is sure to challenge me
Q54	I only think as hard as I have to
Q55	I like tasks that require little thought once I've learned them
Q56	The idea of relying on thought to make my way to the top appeals to me
Q57	I really enjoy a task that involves coming up with new solutions to problems
Q58	Learning new ways to think doesn't excite me very much
Q59	I prefer my life to be filled with puzzles that I must solve
Q60	The notion of thinking abstractly is appealing to me
Q89	Even after I've made up my mind about something, I am always eager to consider a different option
Q91	I dislike questions which could be answered in many different ways
Q93	I feel irritated when one person disagrees with what everyone else in a group believes

Q95	When considering most conflict situations, I can usually see how both sides could be right
Q97	When thinking about a problem, I consider as many different opinions on the issue as possible
Q99	I prefer interacting with people whose opinions are very different from my own
Q101	I always see many possible solutions to problems I face
Q103	I do not usually consult many different options before forming my own view

Treatments and dependent variables

Variable	**Description**
FuelCycle	Fuel Cycle treatment
Inspection	Inspections treatment
Q65_1	Trustworthiness of Iran
Q67_1	Dangerousness of Iran
Q69	Approval of deal
Q79.1	Likelihood of deal

2018 Raw Dataset: Iran Study 2.RData (see Price of Peace Replication 0.R for more information, as well as cleaned variables)

Demographics and political knowledge

Variable	**Description**
gender	Gender
birth.year	Year of birth
race	Race
partyid	Party ID
ideology	Ideology
Q87	Education
Q88	Church attendance
info1	Which of these countries border Iran?
info2	Who is the supreme leader of Iran?
info3	Which is the dominant branch of Islam in Iran?
info4	Who is the President of Iran?

Feeling thermometers

Variable	**Description**
countryfeeling_1	Feeling thermometer: China
countryfeeling _2	Feeling thermometer: North Korea
countryfeeling _3	Feeling thermometer: United States
countryfeeling _4	Feeling thermometer: Iran
countryfeeling _6	Feeling thermometer: Israel
trumpfeeling_1	Feeling thermometer: President Trump

Foreign policy orientations: cooperative internationalism, militant internationalism, isolationism

Variable	Description
CI1	The United States needs to cooperate more with the United Nations
CI2	It essential for the United States to work with other nations to solve problems such as overpopulation, hunger, and pollution
CI3	Promoting and defending human rights in other countries is of utmost importance
CI4	Helping to improve the standard of living in less developed countries is of utmost importance
CI5	Protecting the global environment is of utmost importance
MI1	The United States should take all steps including the use of force to prevent aggression by any expansionist power
MI2	Rather than simply countering our opponents' thrusts, it is necessary to strike at the heart of an opponent's power
MI3	There is considerable validity in the theory that when one nation falls to aggressor nations, others nearby will soon follow a similar path.
MI4	American military strength is not the best way to ensure world peace
MI5	The United States must demonstrate its resolve so that others do not take advantage of it
ISO1	The U.S. should mind its own business internationally and let other countries get along the best they can
ISO2	We should not think so much in international terms but concentrate more on our national problems
ISO3	The U.S. needs to play an active role in solving conflicts around the world
ISO4	America's conception of its leadership role in the world must be scaled down
ISO5	Our allies are perfectly capable of defending themselves and they can afford it, thus allowing the United States to focus on internal rather than external threats to its well-being.

Need for cognitive closure

Variable	Description
NFCC2	Even after I've made up my mind about something, I am always eager to consider a different option
NFCC3	I dislike questions which could be answered in many different ways
NFCC4	I feel irritated when one person disagrees with what everyone else in a group believes
NFCC5	When considering most conflict situations, I can usually see how both sides could be right
NFCC6	When thinking about a problem, I consider as many different opinions on the issue as possible

NFCC7	I prefer interacting with people whose opinions are very different from my own
NFCC8	I always see many possible solutions to problems I face
NFCC9	I do not usually consult many different options before forming my own view

Thought listing exercise

Variable	**Description**
thoughtTimer	Timer: First Click (1); Last Click (2); Page Submit (3); Click Count (4)
thought1	Thought listing #1
thought2	Thought listing #2
thought3	Thought listing #3
thought4	Thought listing #4
thought5	Thought listing #5
thought6	Thought listing #6
thought7	Thought listing #7

News attention

Variable	**Description**
attention_1	The conflict in Syria
attention _2	The nuclear deal with Iran
attention _3	The potential summit with North Korea
attention _4	The trade conflict with China

Treatments and dependent variables

Variable	**Description**
complied	Complied treatment
ballistic	Ballistic treatment
pledge	Pledge treatment
trustpre_1	Trustworthiness of Iran prior
trustpost_1	Trustworthiness of Iran