Online Appendix

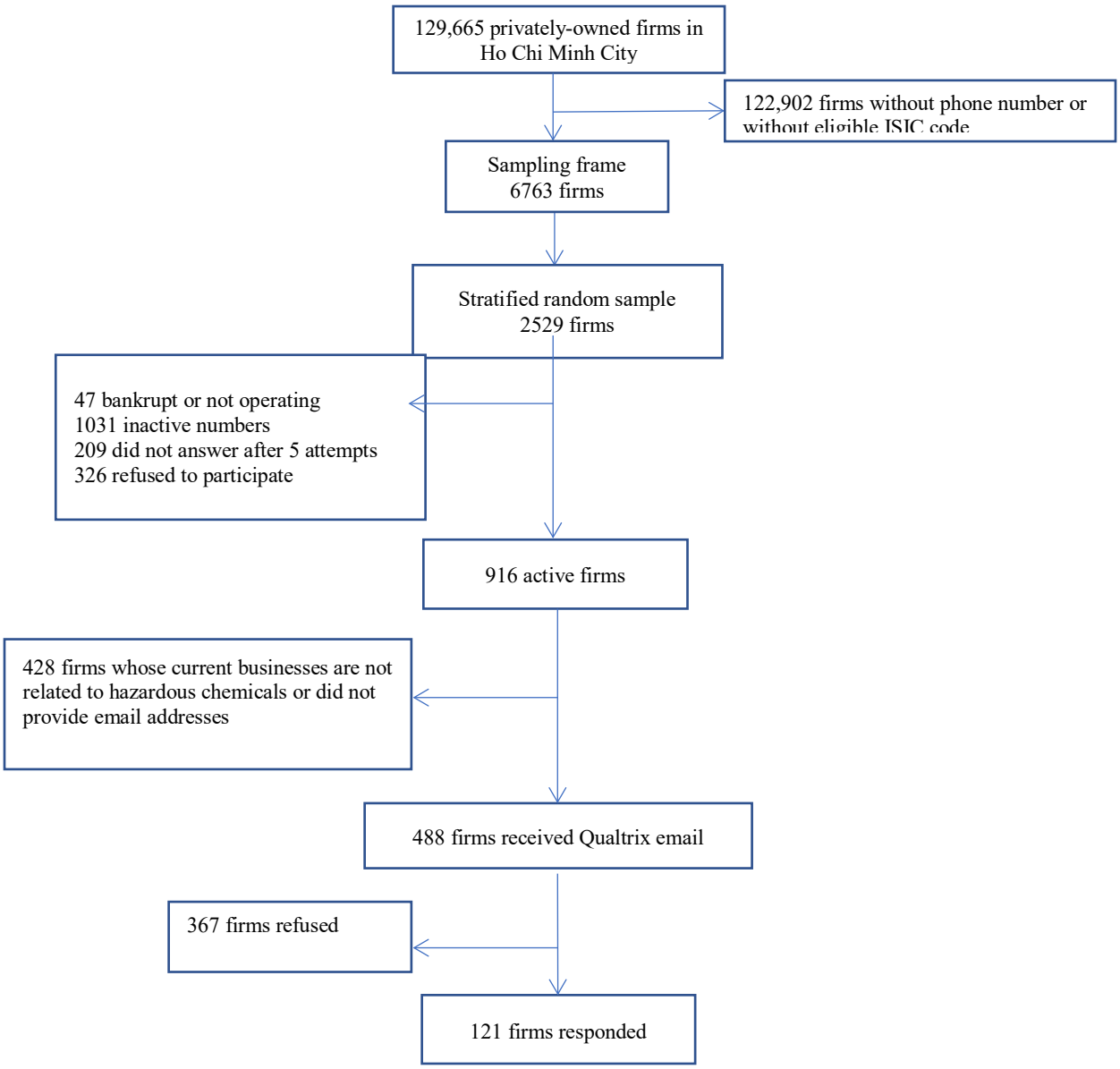
For: "How do Firms feel about Participation by their Peers in the Regulatory Design Process?"

Appendix A: 4-Digit ISIC Activities Related to Hazardous Chemicals

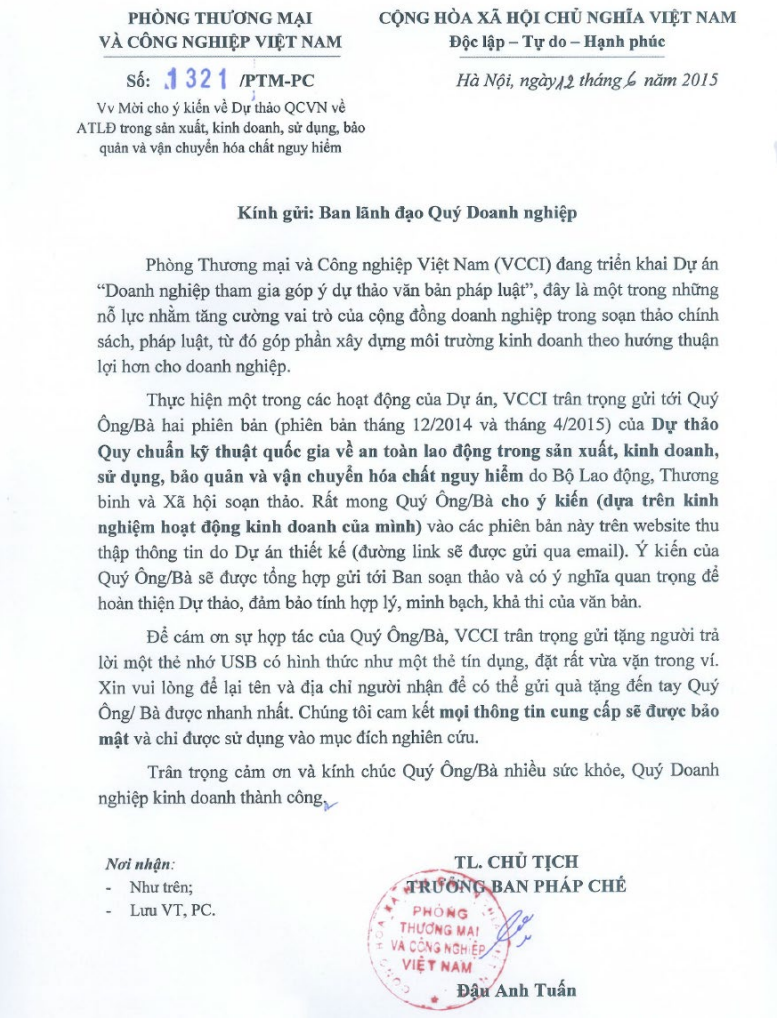
Code	Description
0710	Mining of iron ores
0721	Mining of uranium and thorium ores
0729	Mining of other non-ferrous metal ores
13	Manufacture of textiles
131	Spinning, weaving and finishing of textiles
1511	Tanning and dressing of leather; dressing and dyeing of fur
1520	Manufacture of footwear
1621	Manufacture of veneer sheets and wood-based panels
1622	Manufacture of builders' carpentry and joinery
1623	Manufacture of wooden containers
1629	Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials
1701	Manufacture of pulp, paper and paperboard
1702	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard
1709	Manufacture of other articles of paper and paperboard
1812	Service activities related to printing
182	Reproduction of recorded media
1820	Reproduction of recorded media
1920	Manufacture of refined petroleum products
2011	Manufacture of basic chemicals
2012	Manufacture of fertilizers and nitrogen compounds
2013	Manufacture of plastics and synthetic rubber in primary forms
2021	Manufacture of pesticides and other agrochemical products
2022	Manufacture of paints, varnishes and similar coatings, printing ink and mastics
2023	Manufacture of soap and detergents, cleaning and polishing preparations, perfumes and toilet preparations
2029	Manufacture of other chemical products n.e.c.
2100	Manufacture of pharmaceuticals, medicinal chemical and botanical products
2211	Manufacture of rubber tires and tubes; retreading and rebuilding of rubber tires
2219	Manufacture of other rubber products
2391	Manufacture of refractory products
2394	Manufacture of cement, lime and plaster
2592	Treatment and coating of metals; machining
2593	Manufacture of cutlery, hand tools and general hardware
2610	Manufacture of electronic components and boards
2620	Manufacture of computers and peripheral equipment
2630	Manufacture of communication equipment
2640	Manufacture of consumer electronics
2670	Manufacture of optical instruments and photographic equipment
2680	Manufacture of magnetic and optical media
2720	Manufacture of batteries and accumulators
2731	Manufacture of fiber optic cables
2732	Manufacture of other electronic and electric wires and cables
2733	Manufacture of wiring devices
3211	Manufacture of jewelry and related articles
3520	Manufacture of gas; distribution of gaseous fuels through mains
3600	Water collection, treatment and supply
3700	Sewerage
4520	Maintenance and repair of motor vehicles
4540	Sale, maintenance and repair of motorcycles and related parts and accessories
4661	Wholesale of solid, liquid and gaseous fuels and related products
4752	Retail sale of hardware, paints and glass in specialized stores
4912	Freight rail transport
492	Other land transport
4922	Other passenger land transport
4923	Freight transport by road
493	Transport via pipeline
4930	Transport via pipeline

5012	Sea and coastal freight water transport
5022	Inland freight water transport
52	Warehousing and support activities for transportation
521	Warehousing and storage
5210	Warehousing and storage
522	Support activities for transportation
5221	Service activities incidental to land transportation
5222	Service activities incidental to water transportation
5224	Cargo handling
5229	Other transportation support activities
812	Cleaning activities
8129	Other building and industrial cleaning activities
9523	Repair of footwear and leather goods

Appendix B: Recruitment and Screening into the Online Survey



Appendix C: Official Invitation Letter from VCCI to Respondents



PHÒNG THƯƠNG MẠI
VÀ CÔNG NGHIỆP VIỆT NAM

Số: 1321 /PTM-PC

Vv Mời cho ý kiến về Dự thảo QCVN về ATLĐ trong sản xuất, kinh doanh, sử dụng, bảo quản và vận chuyển hóa chất nguy hiểm

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập – Tự do – Hạnh phúc

Hà Nội, ngày 12 tháng 6 năm 2015

Kính gửi: Ban lãnh đạo Quý Doanh nghiệp

Phòng Thương mại và Công nghiệp Việt Nam (VCCI) đang triển khai Dự án "Doanh nghiệp tham gia góp ý dự thảo văn bản pháp luật", đây là một trong những nỗ lực nhằm tăng cường vai trò của cộng đồng doanh nghiệp trong soạn thảo chính sách, pháp luật, từ đó góp phần xây dựng môi trường kinh doanh theo hướng thuận lợi hơn cho doanh nghiệp.

Thực hiện một trong các hoạt động của Dự án, VCCI trân trọng gửi tới Quý Ông/Bà hai phiên bản (phiên bản tháng 12/2014 và tháng 4/2015) của **Dự thảo Quy chuẩn kỹ thuật quốc gia về an toàn lao động trong sản xuất, kinh doanh, sử dụng, bảo quản và vận chuyển hóa chất nguy hiểm** do Bộ Lao động, Thương binh và Xã hội soạn thảo. Rất mong Quý Ông/Bà **cho ý kiến (dựa trên kinh nghiệm hoạt động kinh doanh của mình)** vào các phiên bản này trên website thu thập thông tin do Dự án thiết kế (đường link sẽ được gửi qua email). Ý kiến của Quý Ông/Bà sẽ được tổng hợp gửi tới Ban soạn thảo và có ý nghĩa quan trọng để hoàn thiện Dự thảo, đảm bảo tính hợp lý, minh bạch, khả thi của văn bản.

Để cám ơn sự hợp tác của Quý Ông/Bà, VCCI trân trọng gửi tặng người trả lời một thẻ nhớ USB có hình thức như một thẻ tín dụng, đặt rất vừa vặn trong ví. Xin vui lòng để lại tên và địa chỉ người nhận để có thể gửi quà tặng đến tay Quý Ông/ Bà được nhanh nhất. Chúng tôi cam kết **mọi thông tin cung cấp sẽ được bảo mật** và chỉ được sử dụng vào mục đích nghiên cứu.

Trân trọng cảm ơn và kính chúc Quý Ông/Bà nhiều sức khỏe, Quý Doanh nghiệp kinh doanh thành công.

Nơi nhận:
- Như trên;
- Lưu VT, PC.

TL. CHỦ TỊCH
TRƯỞNG BAN PHÁP CHẾ

PHÒNG THƯƠNG MẠI VÀ CÔNG NGHIỆP VIỆT NAM

Đậu Anh Tuấn

Translation:

Dear Business Leader:

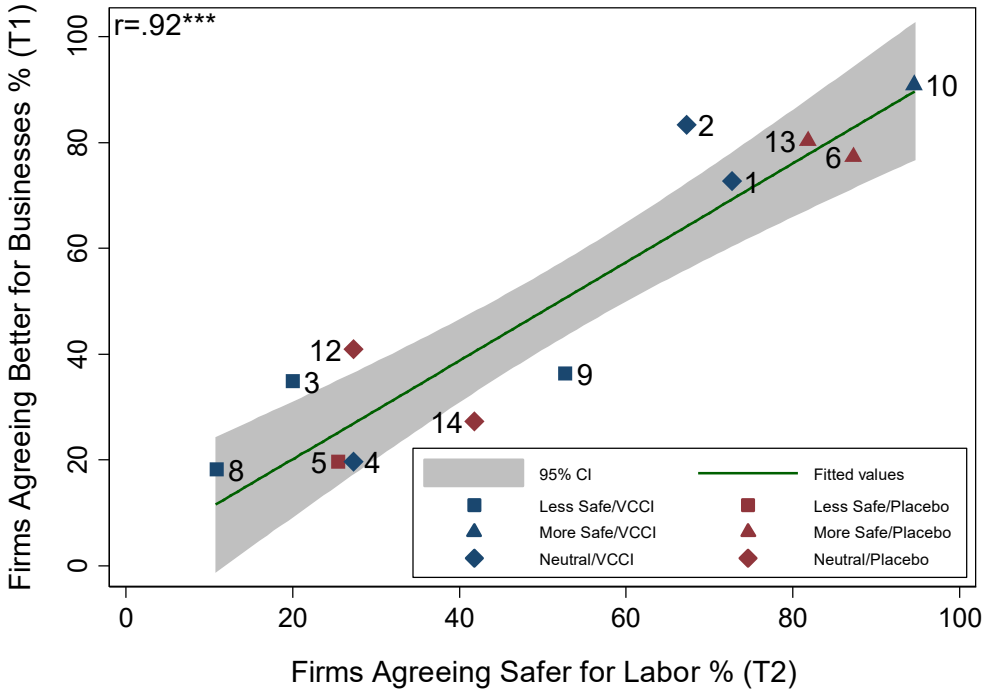
The project "Business Participation in the Drafting of Business Regulations" is a recent initiative of the Vietnamese Chamber of Commerce and Industry (VCCI), which is part of the larger effort to strengthen the role of businesses in the process of policy making and hence improve the business environment in Vietnam.

In pursuit of this goal, we would like to present to you the two versions of the **Draft National Technical Regulation on Occupational Safety in Production, Commerce, Usage, Storage and Transportation of Hazardous Chemicals**, developed by the Labor Safety Bureau of the Ministry of Labor, Invalids and Social Affairs. At this stage, these versions are being compared and reviewed before one of them is sent for final evaluation. In order to select a better version for the evaluation, **we ask that you spare some of your valuable time comment and give suggestions on the draft via link in the email.** By giving your input, you will directly raise your opinion with drafters while contributing to the improvement of the draft.

Upon receiving your completed answers, we would like to send you a credit-card shaped USB (data storage device) that will nicely fit into your wallet. If you are interested, please leave your name and the mailing address to which we can send you our gift. We will delete this information as soon as we send it. From that point on, all data will be analyzed anonymously. **If you do not want the gift, please do not feel compelled to leave your contact information.**

Thank you and we wish you every success in your business ventures.

Appendix D:
Relationship between Evaluations of Labor Safety and Business Prospects, by Clause



Note: Less Safe, More Safe, and Neutral were evaluations proposed by independent chemical safety consultants that were hired by our project. These are also shown in Table 5 of manuscript.

Appendix E: Replication of Table 6 with Respondent Fixed Effects

DV: Respondent Selected Revised Draft Clause=1	Unadjusted (1)	Evaluation (2)
VCCI_Clause=1	0.074***	0.173***
	(0.022)	(0.024)
Expert Opinion (Neutral=1)		0.217***
		(0.028)
Expert Opinion (More Safe=1)		0.651***
		(0.041)
Constant	0.468***	0.143***
	(0.013)	(0.027)
Respondent Fixed Effects	Yes	Yes
Observations	1,694	1,573
Clusters	121	121
R-squared	0.0690	0.277
RMSE	0.501	0.443

All columns use OLS models. Marginal probabilities with standard errors, clustered at respondent level, in parentheses (*** p<0.01, ** p<0.05, * p<0.1).