This file explains how to produce the econometric results, figures, and tables in:

Jackson et al. (in press). Negotiations with Multidimensional Uncertainty and the Efficiency of Integrated Deals. Journal of Political Economy: Micro

Step 1: Required files

The raw data are in three CSV files:

bargaining_data.csv
bargaining_data_truth_1.csv
bargaining_data_truth_4.csv

The results are produced by one Stata do file:

bargaining_analysis.do

The results are in a log file that can be opened using a text editor:

bargaining_results.log

Step 2: Placing the files in the correct directory

The three data files should be placed in the correct directory, along with the do file
Stata should be directed to that directory through the requisite command, e.g., if the directory is C:\data, then the command is:

```
cd c:\data
```

Step 3: Running the code

Execute the do file bargaining_analysis.do

Step 4: Inspecting the results

Open the log file bargaining_results.log and scroll to see each of the tables reproduced