Replication Data Codebook

How Impressions of Public Employees' Warmth and Competence Influence Trust in Government

Frederik Godt Hansen

May 5, 2021

Codebook for study 1

All trust items were asked on five- or ten-point scales in the survey (only "trust in civil servants" was asked on a five-point scale) but all these items have been recoded to 0-1 scales. The manipulation checks (perceived competence and warmth) were asked on five-point scales in the survey and have also been recoded to 0-1 scales. Higher values indicate higher trust and more positive perceptions of competence and warmth.

`Table 1.` Codebook: study 1

Variable name	Variable definition and (re)coding
leftright	**Left-right position.** 0 = left; 10 = right
polint	**Political interest.** 1 = not interested at all; 5 = extremely interested
soctrust	**Social trust.** 0 = you can't be to careful; 10 = most people can be trusted
gender	**Gender.** 0 = male; 1 = female
age	**Age groups**
education	**Education.** 1 = primary school or lower; 4 = grad degree or higher
employment	**Employment.** 1 = public; 2 = private business or industry; 3 = self-employed; 4 = student; 5 = unemployed; 6 = other
trustwas	**Trust government in Washington.** Recoded to 0-1 scale.
trustpa	**Trust in public administration.** Recoded to 0-1 scale.
trustpolice	**Trust in the police.** Recoded to 0-1 scale.
trustparliament	**Trust in parliament.** Recoded to 0-1 scale.
trustparties	**Trust in political parties.** Recoded to 0-1 scale.
trustnatgov	**Trust in nat. government.** Recoded to 0-1 scale.
trustpoliticians	**Trust in politicians.** Recoded to 0-1 scale.
trustcs	**Trust in civil servants.** Recoded to 0-1 scale.
admtrust	**Trust in administrative institutions index.** Recoded to 0-1 scale.
poltrust	**Trust in political institutions index.** Recoded to 0-1 scale.
condition	**Experimental condition.** 1 = high competence condition; 2 = low competence condition; 3 = high warmth condition; 4 = low warmth condition
competence	**Competence treatment.** 0 = low competence condition; 1 = high competence condition
warmth	**Warmth treatment.** 0 = low warmth condition; 1 = high warmth condition
perccomp	**Perceived competence.** Recoded to 0-1 scale.
percwarmth	**Perceived warmth.** Recoded to 0-1 scale.
Q10	**Attention check.** 1 = competent; 2 = warm; 3 = cold; 4 = incompetent
warmth_true	**Attention to warmth treatment.** 0 = did not recall warmth correctly; 1 = correctly recalled warmth
competence_true	**Attention to competence treatment.** 0 = did not recall competence correctly; 1 = correctly recalled competence
country	**Country.** 0 = US; 1 = DK

Codebook for study 2

All trust items were asked on a ten-point scales in the survey (only the statement version of the "trust in civil servants" item was asked on a five-point scale) but all these items have been recoded to 0-1 scales. The manipulation checks (perceived competence and warmth) were asked on five-point scales in the survey and have also been recoded to 0-1 scales. Higher values indicate higher trust and more positive perceptions of competence and warmth.

`Table 2.` Codebook: study 2

Variable name	Variable definition and (re)coding
polint	**Political interest.** 1 = not interested at all; 5 = extremely interested
conslib	**Conservative-liberal scale.** 1 = extremely liberal; 7 = extremely conservative
age	**Age in years.**
gender	**Gender.** 1 = male; 2 = female
soctrust	**Social trust.** 0 = you can't be to careful; 10 = most people can be trusted
employment	**Employment.** 1 = public; 2 = private business or industry; 3 = self-employed; 4 = student; 5 = retired; 6 = unemployed; 7 = other
education	**Education.** 1 = less than high school; 6 = master's degree or higher
imc	**Instructional manipulation check.** 0 = did not pass check; 1 = passed check
trust_was	**Trust government in Washington.** Recoded to 0-1 scale.
trust_pa	**Trust in public administration.** Recoded to 0-1 scale.
trust_police	**Trust in the police.** Recoded to 0-1 scale.
trust_parliament	**Trust in parliament.** Recoded to 0-1 scale.
trust_parties	**Trust in political parties.** Recoded to 0-1 scale.
trust_natgov	**Trust in nat. government.** Recoded to 0-1 scale.
trust_politicians	**Trust in politicians.** Recoded to 0-1 scale.
trust_cs	**Trust in civil servants.** Recoded to 0-1 scale.
trust_cs_statement	**Trust in civil servants (statement version).** Recoded to 0-1 scale.
trust_usps	**Trust in USPS.** Recoded to 0-1 scale.
trust_placebo	**Trust in neighbour.** Recoded to 0-1 scale.
admtrust	**Trust in administrative institutions index.** Recoded to 0-1 scale.
poltrust	**Trust in political institutions index.** Recoded to 0-1 scale.
warm	**Perceived warmth.** Recoded to 0-1 scale.
warm_std	**Standardized perceptions of perceived warmth.**
competent	**Perceived competence.** Recoded to 0-1 scale.
comp_std	**Standardized perceptions of perceived competence.**
exp_condition	**Experimental condition.** 1 = high warmth/high comp.; 2 = low warmth/high comp. 3 = high warmth/low comp.; 4 = low warmth/low comp.
comp_exp	**Competence treatment.** 0 = low competence; 1 = high competence
warmth_exp	**Warmth treatment.** 0 = low warmth; 1 = high warmth