Supplemental Information for
"The Diplomatic Core:
How the United States Employs High-Level Visits as a Scarce Resource"

Appendix A contains further information about the data, our coding, and the descriptive evidence.

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Appendix C contains the following table and figures:

Table C1: Predicted Probabilities for Each Significant Coefficient in Table 4 When Holding Other Variables Constant to Their Means or Modes
Figure C1: Probability of a Visit to a Given Country by the US President and Secretary of State per Level of Military Spending, US Military Aid, and US Trade, 1946-2008

Appendix A

Table A1. Coding of the Data

We gave each visit a code based on its characteristics, focusing in particular on bilateral vs. multilateral visits, the nature of the foreign interlocutor (foreign leader, foreign minister, etc.), and the purpose of the visit, to the extent we could infer it from the data or remarks (conference, vacation, stopover, etc.). We thus coded the data with the following codes, where a single event often receives multiple codes. These codes allow us to aggregate the data into the categories mentioned in the main text, e.g., "all bilateral visits," "bilateral and multilateral visits," etc.

Bilateral

11 Met Government leader of country visited
12 Met with foreign counterpart
13 Met with other national officials or ex officials
14 Unclear who met with: official or unofficial visit, inspected, signed, discussed, reviewed, briefed, negotiated, etc.
15 Participated in a national celebration or ceremony
16 Negotiated or signed a bilateral agreement
17 Met with ceremonial head of state

Multilateral

21 Attended conference, addressed group, etc..
22 Consulted with one or more non-nationals of the country visited
23 Negotiated or signed a multilateral agreement
24 Participated in a multilateral celebration or ceremony

Accompanied

31 Joined the President on a visit

Incidental

41 Vacation
42 Stopover in route

Table A2: Number of Country Visits by US Administration, 1946-2010

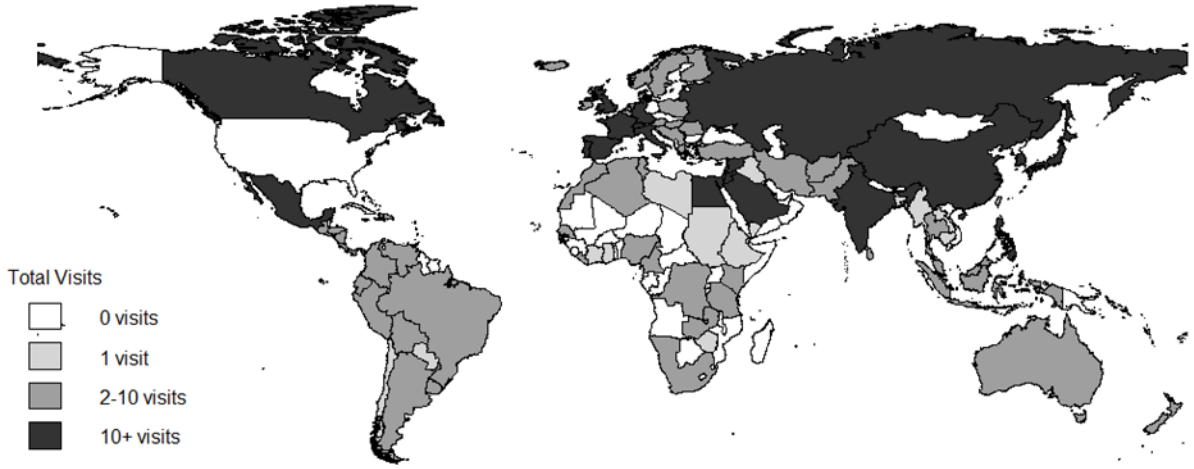
	Latin America[a]	Europe, NATO[b]	Europe, Non-NATO	Africa	Middle East	Asia, So-Cent.	Asia, EA-Pacific
President							
Truman	2	0	0	0	0	0	1
Eisenhower	8	8	1	0	4	3	3
Kennedy	3	7	2	0	0	0	0
Johnson	10	2	0	0	0	1	9
Nixon	4	14	10	0	6	2	7
Ford	0	3	5	0	0	0	3
Carter	4	7	5	2	6	1	3
Reagan	15	15	3	0	0	0	4
G.H.W. Bush	11	13	7	0	4	0	7
Clinton	12	23	26	8	14	3	13
G.W.Bush	14	26	22	10	17	4	16
Obama	5	8	2	1	4	4	10
Secretary of State							
Truman	0	1	5	0	0	0	0
Eisenhower	10	29	6	0	11	4	19
Kennedy	2	11	2	0	2	2	2
Johnson	6	8	6	0	1	3	14
Nixon	13	33	14	8	53	9	14
Ford	11	22	4	12	14	2	3
Carter	10	18	10	3	24	0	4
Reagan	41	43	24	6	40	2	29
G.H.W. Bush	5	33	33	2	65	5	4
Clinton	21	61	57	22	111	7	32
G.W.Bush	30	44	26	12	109	31	37
Obama	21	15	29	22	34	16	35

[a] includes Caribbean, [b] includes Canada

Country visits count each trip to a country during an administration

Figure A1: Combined Foreign Visits by the President and Secretary of State, Cold War and Post-Cold War Periods

Cold War



Post-Cold War

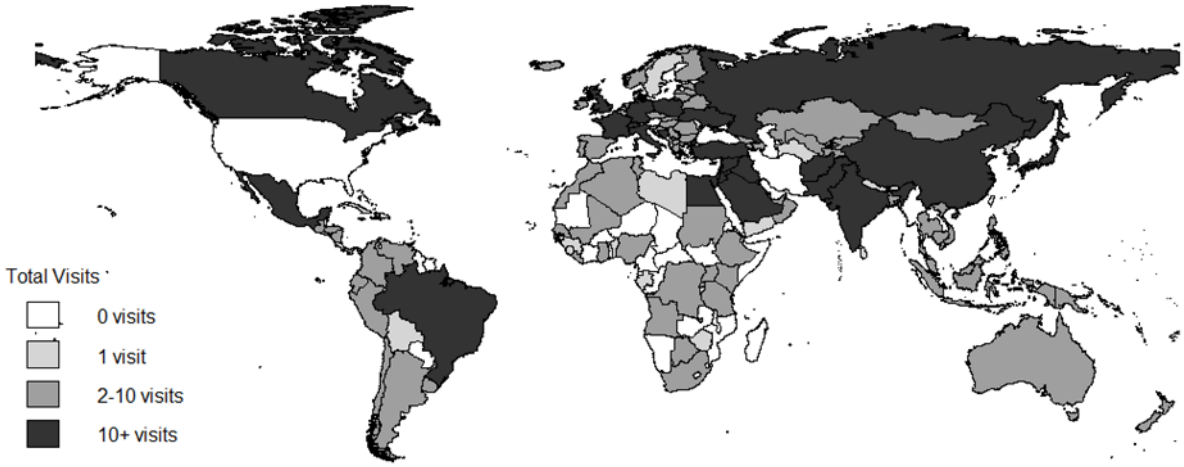


Table B1: Logistic Analysis of Bilateral Visits by the US President and Secretary of State, Cold War Period (1946-1988)

	Simple Lag				Full Set of Lags			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	3.03*	1.51	3.51*	1.10	1.44	1.63	2.25*	.87
US Military Aid	.03*	.01	.05*	.01	.02*	.01	.05*	.01
US War Alliance	.55	.58	.19	.45	.50	.51	.18	.43
US Defense Pact	-.21	.35	.02	.29	-.01	.34	.11	.27
x Europe	.07	.54	.08	.40	-.18	.51	-.06	.34
US Trade	5.95*	2.04	5.52*	1.25	5.34*	1.79	4.88*	1.07
Development	-.00	.00	-.00	.00	-.00	.01	-.00	.00
US Alignment	1.36*	.59	.13	.35	1.05*	.52	-.01	.32
UN Participation	-1.86	1.94	-.41	.95	-1.94	1.71	-.45	.88
Major Power	.11	.42	.88*	.37	-.36	.49	.71*	.31
Domestic Influences								
Second Term	.21	.18	.30*	.13	.20	.19	.28*	.14
Truman	-3.15*	1.03	-3.43*	.66	-2.23*	1.14	-2.86*	.70
Eisenhower	-1.26*	.45	-1.36*	.37	-.55	.57	-.98*	.40
Kennedy	-1.05*	.39	-1.60*	.34	-.58	.42	-1.43*	.37
Johnson	-.88*	.37	-1.66*	.33	-.38	.42	-1.38*	.32
Nixon	-.02*	.26	.03	.22	.44	.28	.22	.22
Ford	-.06*	.41	.09	.27	.27	.42	.24	.26
Carter	.07*	.35	-.45*	.20	.23	.36	-.49*	.19
Reagan	.	.	.	.	.	.	.	.
Clinton	.	.	.	.	.	.	.	.
GW Bush	.	.	.	.	.	.	.	.
Obama	.	.	.	.	.	.	.	.
Democracy	-.04	.02	-.01	.01	-.03	.02	-.00	.01
Human Rights	.	.	.	.	.	.	.	.
Left-Wing	.	.	.	.	.	.	.	.
Right-Wing	.	.	.	.	.	.	.	.
International Practice: Prior Visit								
President/Secretary, 1 year	.02	.33	.32*	.09	.	.	.	.
Secretary 1-4 years	.	.	.	.	.07	.05	.10*	.02
President 1-4 years	.	.	.	.	.04	.05	.10*	.05
Secretary 5-8 years	.	.	.	.	.09*	.04	.06*	.03
President 5-8 years	.	.	.	.	.01	.05	-.04	.04
Regional Controls								
Europe	.37	.54	.48	.37	.53	.50	.57	.33
Africa	-2.35*	.80	-.79	.41	-2.10*	.77	-.66	.39
Middle East	-.43	.49	.72*	.33	-.32	.42	.81*	.31
South/Central Asia	.29	.52	.35	.36	.35	.45	.38	.31
East Asia/Pacific	-.30	.37	-.20	.37	-.12	.29	-.15	.31
Constant	-4.33	.66	-3.65*	.48	-4.80*	.69	-3.81*	.47
N=	4154		4154		4154		4154	
Chi-Sq	387.23*		572.00*		375.92*		886.25*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only)
Robust standard errors, clustering on country

Table B2: Logistic Analysis of Strictly Bilateral Visits by the US President and Secretary of State, Full Set of Lag Terms

	Post-World War II: 1946-2008				Post-Cold War: 1989-2010			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	2.18	1.59	3.87*	.77	.36*	.10	.24#	.13
US Military Aid	.05*	.01	.04*	.01	.05*	.02	.02*	.01
US War Alliance	.45	.29	.16	.19	.59*	.26	.11	.20
US Defense Pact	.01	.33	.32#	.19	-.61	.46	.43	.32
x Europe	-.23	.39	-.17	.24	.08	.50	-.35	.35
US Trade	5.08*	1.17	3.76*	.67	6.70*	2.00	2.86*	1.28
Development	-.00	.00	-.00	.00	-.31	.16	-.20*	.09
US Alignment	.01	.28	.30	.23	-1.49*	.54	.60	.42
UN Participation	-2.26	1.47	-.73	.61	-1.23	1.11	-.48	.60
Major Power	.03	.39	.12	.20	.40	.38	.31	.25
Domestic Influences								
Second Term	.26	.16	.36*	.10	.22	.19	.41*	.13
Truman	-2.12*	1.01	-2.68*	.59	.	.	.	.
Eisenhower	-.64	.61	-.69	.48	.	.	.	.
Kennedy	-1.00	.60	-1.20*	.47	.	.	.	.
Johnson	-.42	.57	-.98*	.41	.	.	.	.
Nixon	.34	.38	.30	.34	.	.	.	.
Ford	.02	.52	.52	.35	.	.	.	.
Carter	-.63	.41	-.53	.32	.	.	.	.
Reagan	-.97*	.44	.33	.24	.	.	.	.
Clinton	.08	.32	.45	.25	.43	.34	.51*	.25
GW Bush	.15	.29	.43	.22	.10	.33	.60*	.23
Obama	.	.	.	.	-.31	.35	.79*	.31
Democracy	-.02	.02	-.02*	.01	.06*	.03	-.03	.02
Human Rights	.	.	.	.	-.02	.12	.02	.08
Left-Wing	.	.	.	.	-.14	.27	-.31	.17
Right-Wing	.	.	.	.	.29	.26	-.27	.21
International Practice: Prior Visit								
President/Secretary, 1 year	.	.	.	.	.	.	.	.
Secretary 1-4 years	.06#	.03	.11*	.02	.06*	.02	.10*	.03
President 1-4 years	.05	.04	.09*	.04	-.07	.07	.10	.06
Secretary 5-8 years	.06#	.03	.05#	.02	.03	.04	.04#	.02
President 5-8 years	.04	.04	-.03	.03	-.05	.07	.04	.05
Regional Controls								
Europe	.61	.43	.59*	.26	1.04	.66	.59	.44
Africa	-.52	.49	-.20	.29	.13	.58	-.37	.41
Middle East	-.29	.46	.91*	.24	.17	.60	.74*	.38
South/Central Asia	-.31	.53	.73*	.25	-1.79*	.79	.22	.33
East Asia/Pacific	-.33	.31	.19	.20	-.57	.35	.12	.34
Constant	-4.88*	.66	-4.47*	.43	-5.97*	1.44	-3.67*	1.18
N=	7029		7029		3159		3159	
Chi-Sq	879.30*		1205.03*		586.97*		477.11*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only)
Robust standard errors, clustering on country

Table B3: Logistic Analysis of Bilateral Visits by the US President and Secretary of State, Full Set of Lag and Interaction Terms for Administration and Country Domestic Practices (Democracy Level and Human Rights Performance)

	Post-World War II: 1946-2008				Post-Cold War: 1989-2010			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	2.87*	1.18	4.31*	1.09	.41*	.08	.19#	.11
US Military Aid	.04*	.01	.05*	.01	.04*	.01	.03*	.01
US War Alliance	.40	.25	.17	.19	.44*	.22	.08	.19
US Defense Pact	.19	.25	.11	.25	.12	.37	.17	.37
x Europe	-.41*	.32	.00	.27	-.62	.42	.12	.39
US Trade	5.45*	1.13	3.48*	.78	5.07*	1.06	3.31*	1.27
Development	.00	.00	-.00	.00	-.13	.11	-.14	.10
US Alignment	.12	.23	.39#	.22	-1.23*	.42	.81*	.41
UN Participation	-1.65	1.17	-1.15	.59	-.59	1.12	-.76	.67
Major Power	-.01	.32	.42#	.25	.38	.27	.48	.31
Domestic Influences								
Second Term	.29*	.12	.30*	.08	.29#	.15	.34*	.12
Truman	-2.74*	.98	-5.48*	1.28	.	.	.	.
Eisenhower	-.99*	.44	-1.29*	.42	.	.	.	.
Kennedy	-1.51*	.60	-1.84*	.39	.	.	.	.
Johnson	-1.02*	.49	-1.73*	.36	.	.	.	.
Nixon	-.24	.33	-.19	.28	.	.	.	.
Ford	-.50	.43	-.15	.31	.	.	.	.
Carter	-.52	.32	-.96*	.27	.	.	.	.
Reagan	-1.29*	.42	-.27	.20	.	.	.	.
Clinton	.14	.29	.23	.20	.57	.57	.07	.48
GW Bush	-.13	.29	.09	.17	-.20	.65	-.62	.46
Obama	.	.	.	.	-.35	.76	.34	.56
Democracy	.01	.03	-.04	.02	.05	.04	-.03	.03
Human Rights	.	.	.	.	-.13	.16	-.14	.14
Left-Wing	.	.	.	.	-.18	.20	-.31	.18
Right-Wing	.	.	.	.	.11	.21	-.34	.19
International Practice: Prior Visit								
President/Secretary, 1 year	.	.	.	.	.	.	.	.
Secretary 1-4 years	.07*	.02	.12*	.02	.07*	.02	.14*	.03
President 1-4 years	-.04	.04	.10*	.05	-.13*	.06	.11	.08
Secretary 5-8 years	.04	.03	.04#	.02	.03	.03	.04#	.02
President 5-8 years	.02	.03	-.02	.03	-.02	.04	.02	.05
Regional Controls								
Europe	.84*	.36	.46	.29	1.32*	.48	.28	.49
Africa	-.27	.41	-.30	.33	.52	.49	-.30	.46
Middle East	.04	.34	1.06*	.31	.38	.43	1.11*	.42
South/Central Asia	-.06	.40	.41	.29	-.85	.45	.21	.40
East Asia/Pacific	-.02	.25	-.00	.24	-.02	.35	.04	.39

Democracy								
x Truman	-.08	.10	.31*	.12	.	.	.	.
x Eisenhower	-.10*	.04	.01	.03	.	.	.	.
x Kennedy	.07	.07	.06	.05	.	.	.	.
x Johnson	-.02	.05	.02	.04	.	.	.	.
x Nixon	-.03	.03	.00	.02	.	.	.	.
x Ford	-.07	.05	.06*	.03	.	.	.	.
x Carter	-.02	.04	.07*	.03	.	.	.	.
x Reagan	.02	.04	.06*	.02	.	.	.	.
x Clinton	-.03	.03	-.00	.02	-.04	.04	.00	.03
x G.W. Bush	-.02	.04	-.01	.02	-.01	.04	.01	.02
x Obama	.	.	.	.	-.01	.03	.04	.04
Human Rights								
x Truman	.	.	.	.	.	.	.	.
x Eisenhower	.	.	.	.	.	.	.	.
x Kennedy	.	.	.	.	.	.	.	.
x Johnson	.	.	.	.	.	.	.	.
x Nixon	.	.	.	.	.	.	.	.
x Ford	.	.	.	.	.	.	.	.
x Carter	.	.	.	.	.	.	.	.
x Reagan	.	.	.	.	.	.	.	.
x Clinton	.	.	.	.	.01	.16	.08	.17
x G.W. Bush	.	.	.	.	.03	.18	.32	.16
x Obama	.	.	.	.	.01	.24	.15	.19
Constant	-4.72*	.50	-3.67*	.43	-6.69*	1.19	-2.85*	1.26
N=	7029		7029		3159		3159	
Chi-Sq	1494.90*		1697.10*		537.49*		472.14*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only)
Robust standard errors, clustering on country

Table B4: Logistic Analysis of Bilateral Visits by the US President and Secretary of State, Full Set of Lag and Interaction Terms for Administration and Development Level

	Post-World War II: 1946-2008				Post-Cold War: 1989-2010			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	2.75*	1.15	4.24*	1.07	.41*	.08	.20	.11
US Military Aid	.04*	.01	.05*	.01	.04*	.01	.04*	.01
US War Alliance	.41	.26	.14	.19	.52*	.23	.11	.20
US Defense Pact	.24	.25	.07	.25	.11	.36	.18	.37
x Europe	-.45	.32	.11	.28	-.61	.42	.11	.39
US Trade	5.41*	1.13	3.67*	.84	4.90*	1.03	3.12*	1.25
Development	.02*	.01	.01	.00	.14	.14	.18	.15
US Alignment	.14	.23	.37	.22	-1.23*	.41	.82*	.40
UN Participation	-1.74	1.20	-1.05	.60	-.71	1.14	-.96	.69
Major Power	-.01	.31	.51*	.26	.40	.27	.47	.31
Domestic Influences								
Second Term	.31*	.12	.30*	.08	.28#	.15	.34*	.12
Truman	-.89	1.54	-2.11	1.16	.	.	.	.
Eisenhower	1.54	.80	.11	.73	.	.	.	.
Kennedy	-2.20	1.81	-1.22	.93	.	.	.	.
Johnson	1.56	.97	-.60	.80	.	.	.	.
Nixon	1.36	.76	.80	.59	.	.	.	.
Ford	1.69	.95	.89	.67	.	.	.	.
Carter	1.51*	.76	-.75	.65	.	.	.	.
Reagan	.59	.79	.24	.58	.	.	.	.
Clinton	1.84*	.73	.81	.56	3.05*	1.25	3.17*	.97
GW Bush	1.89*	.72	1.05	.55	2.66*	1.29	3.46*	1.02
Obama	.	.	.	.	.65	1.91	4.71*	1.33
Democracy	-.01	.02	-.02	.01	.03	.02	-.03	.02
Human Rights	.	.	.	.	-.10	.09	.02	.09
Left-Wing	.	.	.	.	-.17	.21	-.28	.18
Right-Wing	.	.	.	.	.11	.21	-.33	.19
International Practice: Prior Visit								
President/Secretary, 1 year	.	.	.	.	.	.	.	.
Secretary 1-4 years	.07*	.02	.13*	.02	.07*	.02	.14*	.03
President 1-4 years	-.04	.04	.09#	.05	-.13*	.06	.12	.08
Secretary 5-8 years	.04	.03	.04	.03	.03	.03	.04	.03
President 5-8 years	.02	.03	-.02	.03	-.01	.04	.04	.05
Regional Controls								
Europe	.87*	.36	.43	.29	1.25*	.47	.27	.48
Africa	-.28	.42	-.27	.33	.48	.48	-.31	.47
Middle East	.03	.36	1.09*	.31	.34	.42	1.06*	.42
South/Central Asia	-.07	.39	.46	.29	-.89	.44	.16	.40
East Asia/Pacific	-.03	.25	.01	.23	-.02	.34	.07	.39

Development								
x Truman	-.02	.02	-.01	.02	.	.	.	.
x Eisenhower	-.03*	.01	-.02	.01	.	.	.	.
x Kennedy	.02	.02	-.00	.01	.	.	.	.
x Johnson	-.02*	.01	-.01	.01	.	.	.	.
x Nixon	-.01*	.01	-.01	.00	.	.	.	.
x Ford	-.02*	.01	-.01	.01	.	.	.	.
x Carter	-.02*	.01	-.00	.01	.	.	.	.
x Reagan	-.01*	.01	-.00	.01	.	.	.	.
x Clinton	-.01*	.01	-.01	.00	-.30*	.13	-.34*	.12
x G.W. Bush	-.02*	.01	-.01	.00	-.32*	.15	-.38*	.12
x Obama	.	.	.	.	-.12	.21	-.45*	.16
Constant	-6.47*	.80	-4.51*	.69	-8.98*	1.46	-5.99*	1.50
N=	7029		7029		3159		3159	
Chi-Sq	1032.14*		1910.76*		495.73*		451.64*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only)
Robust standard errors, clustering on country

Table B5: Logistic Analysis of Bilateral Visits by the US President and Secretary of State, Post-World War II Period (1946-2008), Correcting for Spatial Correlation Using Regional Means of Core-Interest Variables

	Simple Lag				Longer Lag			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	4.19*	1.12	5.16*	1.21	3.24*	.92	4.64*	1.04
US Military Aid	.05*	.01	.05*	.01	.04*	.01	.05*	.01
US War Alliance	.23	.25	-.03	.17	.34	.24	.05	.17
US Defense Pact	.17	.29	.09	.25	.15	.26	.02	.25
x Europe	-.41	.35	.09	.30	-.33	.33	.20	.29
US Trade	5.67*	1.18	4.46*	.84	4.80*	1.12	3.70*	.81
Development	.00	.00	-.00	.00	.00	.00	-.00	.00
US Alignment	.72*	.20	.57*	.22	.47*	.21	.47*	.21
UN Participation	-1.77	1.20	-.99	.60	-1.77	1.14	-.99	.56
Major Power	.21	.33	.64*	.30	.15	.32	.71*	.28
Domestic Influences								
Second Term	.32*	.12	.38*	.08	.27*	.12	.30*	.08
Truman	-3.90*	.86	-3.65*	.60	-3.28*	.90	-3.40*	.58
Eisenhower	-2.03*	.38	-1.64*	.40	-1.53*	.38	-1.45*	.39
Kennedy	-1.88*	.42	-1.86*	.36	-1.42*	.40	-1.71*	.37
Johnson	-1.75*	.42	-1.94*	.37	-1.32*	.43	-1.83*	.36
Nixon	-.93*	.30	-.30	.27	-.56	.29	-.19	.26
Ford	-.96*	.43	-.33	.32	-.83*	.42	-.24	.30
Carter	-.92*	.32	-.82*	.27	-.84*	.33	-1.01*	.27
Reagan	-1.35*	.29	-.21	.20	-1.20*	.27	-.25	.21
Clinton	-.18	.22	.10	.19	-.02	.21	.20	.19
GW Bush	-.11	.23	.15	.18	-.16	.23	.05	.18
Democracy	-.02	.02	-.02*	.01	-.01	.02	-.02*	.01
Human Rights	.	.	.	.	.	.	.	
Left-Wing	.	.	.	.	.	.	.	.
Right-Wing	.	.	.	.	.	.	.	.
International Practice: Prior Visit								
President/Secretary, 1 year	-7.00	3.68	-1.07	1.04	.	.	.	.
Secretary 1-4 years	.	.	.	.	.40	.25	.14*	.03
Spatial Controls, Regional Means								
Military Spending	3.19	9.93	20.95*	7.52	5.95	9.43	25.47*	7.74
x Prior Visit	25.11	16.10	14.63*	4.96	-2.71*	1.24	1.09	1.25
US Military Aid	.04	.13	.30*	.12	.09	.13	.34*	.11
x Prior Visit	.37	.33	.30*	.10	-.02	.03	.06*	.03
US Trade	-1.13	7.97	-10.82	5.81	-1.45	7.93	-10.51	5.61
x Prior Visit	15.28	19.83	-23.66*	5.63	1.69	1.32	-2.46	1.35
Regional Controls								
Europe	.66	.42	-.27	.33	.79*	.38	-.37	.30
Africa	-.21	.81	.36	.57	-.01	.79	.67	.59
Middle East	.	.	.	.	.	.	.	.
South/Central Asia	.	.	.	.	.	.	.	.
East Asia/Pacific	.	.	.	.	.	.	.	.
Constant	-4.71*	1.67	-6.39*	1.29	-5.41*	1.66	-7.04*	1.32
N=	7029		7029		7029		7029	
Chi-Sq	845.32*		886.86*		1046.98*		1039.98*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only); Robust standard errors, clustering on country

Table B6: Logistic Analysis of Bilateral Visits by the US President and Secretary of State, Post-World War II Period (1946-2008), Correcting for Spatial Correlation with a Fixed Effects Model

	Simple Lag				Longer Lag			
	President		Secretary of State		President		Secretary of State	
	Coef	SE	Coef	SE	Coef	SE	Coef	SE
Strategic								
Military Spending	3.06	1.94	4.52*	1.51	2.58	1.95	4.56*	1.51
US Military Aid	.02#	.01	.03*	.01	.02	.01	.04*	.01
US War Alliance	.24	.23	.03	.19	.29	.23	.04	.19
US Defense Pact	-.25	.94	.26	.73	-.26	.92	.26	.73
x Europe	-.70	1.07	-1.26	.85	-.65	1.06	-1.26	.85
US Trade	-.44	1.47	1.33	1.22	-.42	1.45	1.35	1.22
Development	.00	.01	-.00	.00	.00	.01	-.00	.00
US Alignment	1.10*	.34	.74*	.26	.94*	.35	.72*	.26
UN Participation	-.78	.97	-.92	.64	-.83	.98	-.93	.64
Major Power	.	.	.	.	.	.	.	.
Domestic Influences								
Second Term	.36*	.14	.40*	.10	.36*	.14	.39*	.10
Truman	-4.10*	.91	-4.07*	.67	-3.71*	.90	-4.03*	.67
Eisenhower	-1.86*	.53	-1.73*	.39	-1.61*	.53	-1.71*	.39
Kennedy	-1.68*	.52	-1.93*	.40	-1.48*	.52	-1.91*	.40
Johnson	-1.65*	.43	-2.05*	.34	-1.42*	.43	-2.04*	.34
Nixon	-.99*	.37	-.44	.27	-.79*	.37	-.42	.27
Ford	-.97*	.43	-.22	.30	-.95*	.43	-.21	.30
Carter	-1.03*	.35	-.94*	.28	-.91*	.35	-.99*	.27
Reagan	-1.33*	.30	-.26	.20	-1.23*	.29	-.27	.20
Clinton	-.35	.26	-.06	.20	.26	.27	-.04	.20
GW Bush	-.15	.27	.03	.21	-.14	.27	.01	.21
Democracy	.01	.02	.00	.01	.02	.02	.00	.01
Human Rights	.	.	.	.	.	.	.	.
Left-Wing	.	.	.	.	.	.	.	.
Right-Wing	.	.	.	.	.	.	.	.
International Practice: Prior Visit								
President/Secretary, 1 year	-.82*	.18	.10	.06	.	.	.	.
Secretary 1-4 years	.	.	.	.	.04#	.02	.03	.02
Regional Controls								
Europe	.	.	.	.	.	.	.	.
Africa	.	.	.	.	.	.	.	.
Middle East.	.	.	.	.	.	.	.	
South/Central Asia	.	.	.	.	.	.	.	.
East Asia/Pacific	.	.	.	.	.	.	.	.
Constant	.	.	.	.	.	.	.	.
N=	4216		5915		4216		5915	
Chi-Sq	145.42*		321.45*		124.21*		321.26*	

Two-tailed test: * $p \leq .05$ (# $p \leq .10$ is listed for hypothesized covariates only); Robust standard errors, clustering on country

Appendix C

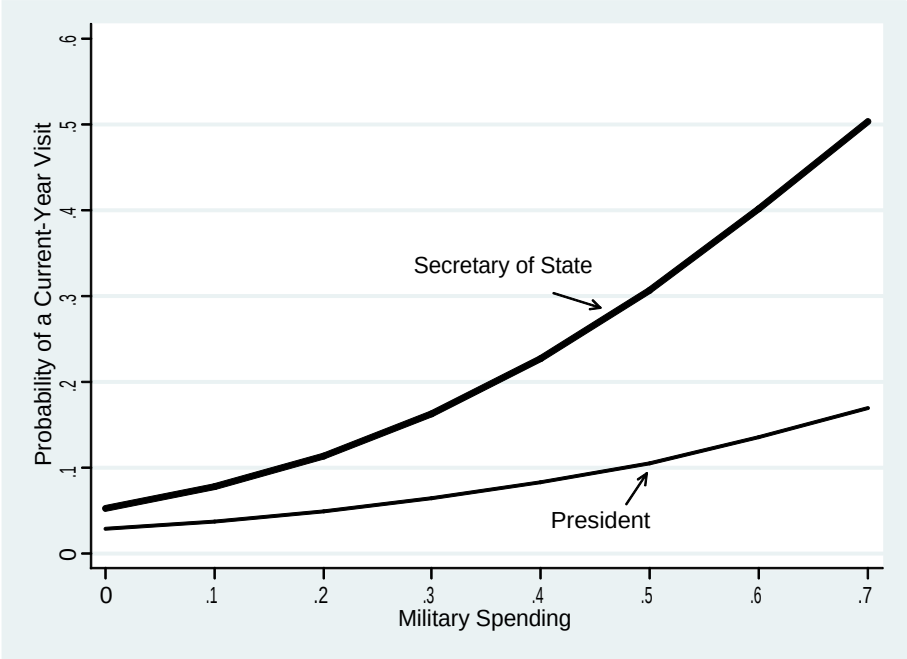
Table C1. Predicted Probabilities for Each Significant Coefficient in Table 4 When Holding Other Variables Constant to Their Means or Modes

	Post-World War II: 1946-2008				Post-Cold War: 1989-2010			
	President		Secretary of State		President		Secretary of State	
	-1 Unit	+1 Unit	-1 Unit	+1 Unit	-1 Unit	+1 Unit	-1 Unit	+1 Unit
Strategic								
Military Spending	.01	.01	.02	.03	.01	.03	.02	.03
US Military Aid	.01	.01	.02	.03	.00	.01	.01	.02
US War Alliance	.	.	.	.	.	.01	.	.
US Defense Pact	.	.	.	.	.	.	.	.
X Europe	.	.	.	.	.	.	.	.
US Trade	.00	.00	.00	.00	.01	.01	.01	.02
Development	.	.	.	.	.	.	.	.
US Alignment	.	.	.01	.01	-.01	-.01	.01	.02
UN Participation	.	.	.	.	.	.	.	.
Major Power	.	.	.	.04	.	.	.	.
Domestic Influences								
Second Term	.	.01	.	.03	.	.01	.	.02
Truman	.	-.04	.	-.08	.	.	.	.
Eisenhower	.	-.03	.	-.06	.	.	.	.
Kennedy	.	-.03	.	-.07	.	.	.	.
Johnson	.	-.03	.	-.07	.	.	.	.
Nixon	.	.	.	.	.	.	.	.
Ford	.	.	.	.	.	.	.	.
Carter	.	-.02	.	-.05	.	.	.	.
Reagan	.	-.03	.	.	.	.	.	.
Clinton	.	.	.	.	.	.	.	.
GW Bush	.	.	.	.	.	.	.	.
Obama	.	.	.	.	.	.	.	.08
Democracy	.	.	.	.	.	.	.	.
Human Rights	.	.	.	.	.	.	.	.
Left-Wing	.	.	.	.	.	.	.	.
Right-Wing	.	.	.	.	.	.	.	.
International Practice: Prior Visit								
President/Secretary, 1 year	.	.	.	.	.	.	.	.
Secretary 1-4 years	.00	.00	.01	.02	.01	.00	.01	.02
President 1-4 years	.	.	.	.	-.01	-.00	.	.
Secretary 5-8 years	.	.	.	.	.	.	.	.
President 5-8 years	.	.	.	.	.	.	.	.
Regional Controls								
Europe	.	.05	.	.	.	.05	.	.
Africa	.	.	.	.	.	.	.	.
Middle East	.	.	.	.13	.	.	.	.11
South/Central Asia	.	.	.	.	.	.	.	.
East Asia/Pacific	.	.	.	.	.	.	.	.

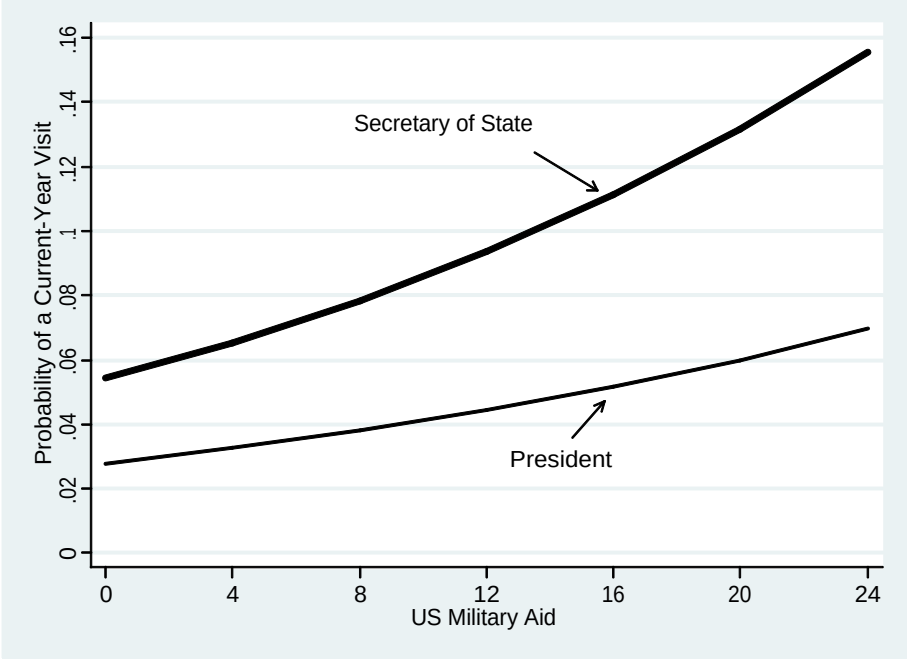
Probabilistic effects for continuous variables:
-1 Unit=when value changes from 1 s.d. below the mean to the mean
+1 Unit=when value changes from the mean to 1 s.d. above the mean
Probabilistic effects for binary variables:
+1 Unit=when value changes from 0 to 1

Figure C1. Probability of a Visit to a Country by the President and Secretary of State per Level of Military Spending, US Military Aid, and US Trade, 1946-2008 (Simple Lag)

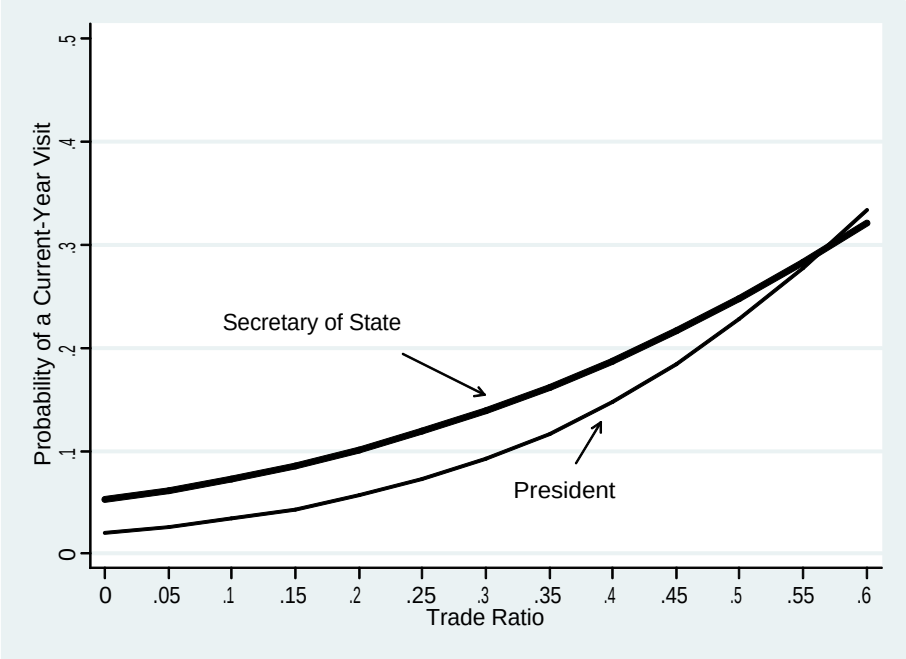
a) Military Spending



b) US Military Aid



c) US Trade


Probability of a Current-Year Visit
0
.1
.2
.3
.4
.5
Secretary of State
President
0
.05
.1
.15
.2
.25
.3
.35
.4
.45
.5
.55
.6
Trade Ratio