Instructions on how to replicate

"Increasing Trust in Bankers to Enhance Savings: Experimental Evidence from India"

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**Data Sources**

The data were collected by the authors in three districts in Chhattisgarh, a Central-Eastern state of India. The data come from a baseline survey and lab-in-the-field games. We also obtained administrative data on the use of the BCSA accounts.

**Datasets**

We include 4 datasets, which are all in Stata format. The variables are labeled in the dta files.

1. admin_data.dta
   - Unit of observation: a household, indicated by *hhn_long*.
   - Data source: administrative data.
   - Information: the balance before the start of the weekly interviews, the total number of deposits and withdrawals, and the final and average balances.

2. admin_week_data.dta
   - Unit of observation: a household per week, indicated by *hhn_long* and *date* respectively.
   - Data source: Administrative data. It includes the day before the first weekly interview took place in the village (*week* == 0), Phase 1, the break, Phase 2 and the long run.
   - Information:
     - In *week* == 0, we give the balance on the account the day before we started the weekly interviews in the village (this is not necessarily during the same calendar week for each village).
     - *week* == 1 till 36 indicates the number of weeks since we started the weekly interviews, e.g. the variable *balance* gives the balance on the account the day after the interview took place, so in *week* == 7 it gives this information 7 weeks after we started the weekly surveys. This data set also provides the number and total amount of deposits and withdrawals over the past week.

3. lab_sample.dta
   - Unit of observation: a household, indicated by *hhn_long*.
   - Data source: baseline survey and lab-in-the-field games.
   - Information: the baseline characteristics and behavior in the lab for all the respondents who participated in the lab-in-the-field games.

4. full_sample.dta
   - Unit of observation: a household, indicated by *hhn_long*.
   - Data source: baseline survey.
   - Information: the baseline characteristics for all the respondents who participated in the experiment, independent of whether they participated in the lab-in-the-field games (needed for Online Appendix Table 7).

**Do-file**

The analysis was done in Stata 13 SE. There are two do-files:

1_trust_tables.do
- This do-file creates all the tables (both in the main text as in the online appendix).

2_ trust_figures.do
- This do-file creates the figure (in the main text).

The output is saved in the folder called 'results'.

**Intermediate data sets**

The administrative data provides details on each transaction that took place during the survey period. We aggregated the information. To create this information we use Stata's egen function.