REPLICATION MATERIAL FOR: COMMUNICATING THROUGH DEFAULTS

STEFFEN ALTMANN, ARMIN FALK, ANDREAS GRUNEWALD

The following README file describes the data and code required to replicate the empirical results in the article "Communicating Through Defaults".

1. DATA

The files *Experiment1.dta*, *Experiment2.dta*, and *Vignette.dta* contain the raw data needed to generate all results reported in Section 2, Section 3, and Section 4 of the paper, respectively. Variable descriptions can be found in the variable labels of the data sets.

2. SOFTWARE

Results from the article were produced using Stata/MP version 16.1.

3. CODE FOR TABLES AND FIGURES, NOT INCLUDING SECTION 4

Once you have saved the data files to a local folder, executing the file *ReplicationCodeAFG.do* produces all figures, tables, statistical tests, and further empirical analyses reported in Sections 2-4 and the online appendix of the article. Results are stored in the folder *\out*, which will automatically be generated as a subfolder in you local directory.

In order to execute file *ReplicationCodeAFG.do*, you will need to

- store the *.do* file in the same folder as the data files, and
- insert the path of your local directory at the top of the *ReplicationCodeAFG.do* file.

Date: October 2022.