A

American Sample

US as First Mover
China Removes $150 Billion
China Removes $100 Billion
China Removes $50 Billion
China Does Not Remove Tariffs
China as First Mover
US Removes $150 Billion
US Removes $100 Billion
US Removes $50 Billion
US Does Not Remove Tariffs

non−risktaker   *risktaker*

0   2   4   6

Seven−Point Approval

B

Chinese Sample

China as First Mover
US Removes $150 Billion
US Removes $100 Billion
US Removes $50 Billion
US Does Not Remove Tariffs
US as First Mover
China Removes $150 Billion
China Removes $100 Billion
China Removes $50 Billion
China Does Not Remove Tariffs

non−risktaker   *risktaker*

0   2   4   6

Seven−Point Approval