Thank you very much for taking out time and participating in the experiment. All the decisions that you take during the experiment and your performance will not be shared with anyone. The data collected through the experiment will be used only for the purpose of research.

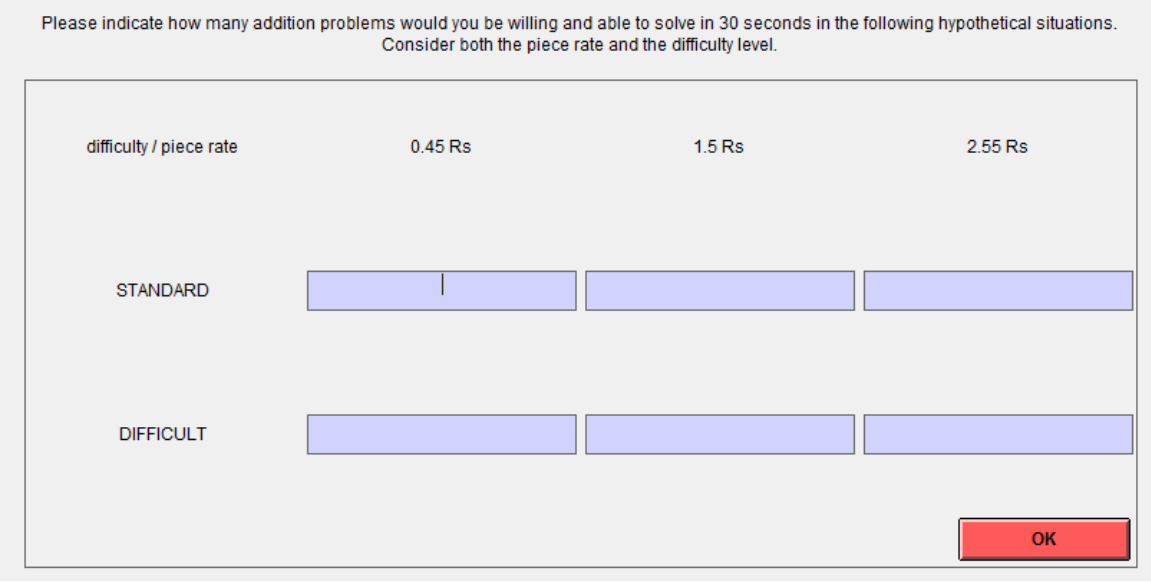
The experiment is spread over 60 minutes. You are not allowed to communicate with each other. You will be given a participation fee of 300 rupees. During the experiment, based on how many tasks you complete; you will be paid additional money.
If anyone is found talking to someone else, he or she will be disqualified from the experiment. Kindly work on your own and if you have any question raise hand. The experimenter will come to you to answer your questions. Only relevant questions will be answered. Use of mobile phones and calculator is strictly prohibited.

There are two types of tasks; standard and difficult. During the experiment you will be given one of the two types of tasks. Solving difficult tasks takes more time than the standard tasks. Difficult task is addition of 3 digit numbers while standard task is addition of 2 digit numbers. Following examples will make these tasks clear.

Difficult Task
$219 + 833 =?$

Standard Task
$19 + 58 = ?$

For each correctly solved addition task, you will be paid money. The amount of money will vary in each round. There will be two rounds. In first round following table will be shown to you.

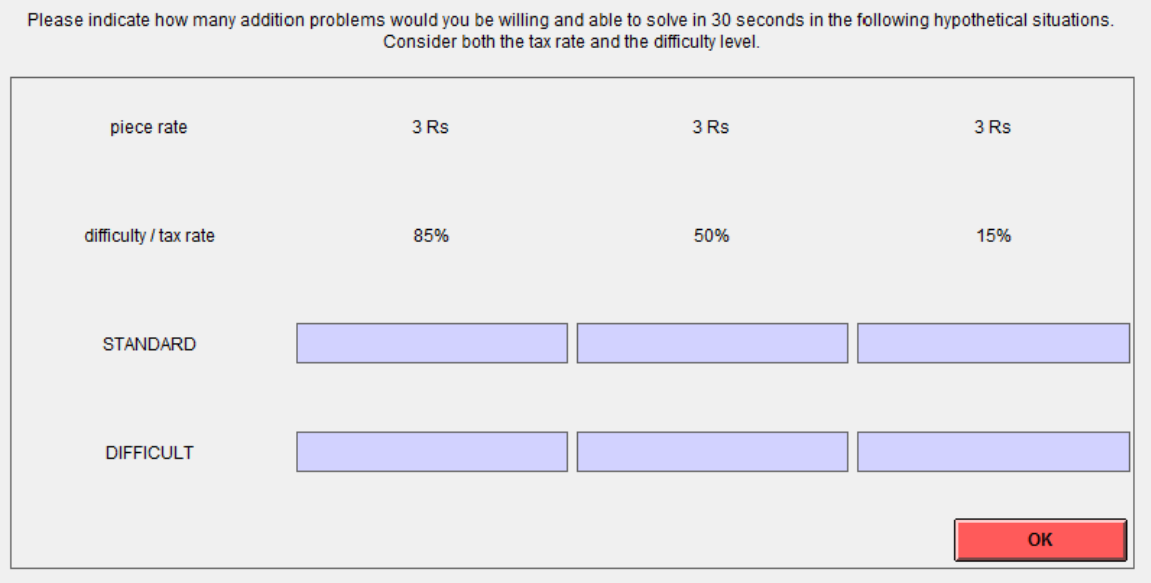


The columns show three different piece rates. Piece rate is the money that you will get against

each correctly solved task. There are 3 piece rates, 0.45 Yen, 1.5 yen and 2.5 yen. The rows show three difficulty levels. If you move from left to right in a row, the difficulty remains same only the piece rates differ. If you move from top to bottom in a column, the piece rate remains same while the difficulty level changes. Once you fill in the table, one of the 9 cells of the above table will be selected and you will be given just 30 seconds to complete the number of tasks that you wrote in that particular cell. If you fail to complete the number tasks you wrote in the cell, you will be penalized by a reduction of 50% in your earnings for that round. So make sure you fill the number of tasks while keeping in view the time limit of just 30 seconds. Your earning function if you complete the filled number of tasks will be

$$\textbf{Earnings in round 1} = \textbf{Piece Rate} * \textbf{Number of correctly completed Tasks in Round 1}$$

In the second round, you will be shown the following table.



The columns of the table show piece rates. Along with piece rates, there are 3 tax rates as well. The piece rate is 3 rupees for all the tasks while three tax rates are 85%, 50% and 15%. The rows show 3 difficulty levels. If you move from left to right in a row, the difficulty level and piece rate remains same while the tax rates decreases from 85% to 15%. If you move from top to bottom in a column, the piece rate and tax rate remains same while the difficulty level changes. Fill in each cell of the above table while taking into account piece rate, tax rates and difficulty levels. Once you fill in the table, one of your filled cells will be selected and you will be given just 30 seconds to solve the tasks. Your earning function is as follows.

$$\textbf{Earnings in round 2} = \textbf{10} * \textbf{Number of correctly completed Tasks in Round 2} * (\textbf{1} - \textbf{Tax Rate})$$

Suppose the middle cell with 50% tax rate and standard task is selected. You wrote 10 in the middle cell and if you correctly solve 10 tasks in 30 seconds, your earnings will be as follows.

$$\text{Earnings in Round } 2 = 10 * 3(1 - 0.5)$$

$$\text{Earnings in Round } 7 = 15 \text{ rupees}$$

If you do not solve the number of tasks in 30 seconds, your earnings for round 2 will be reduced by 50%.

If you write zero in any of the cells of the table in round 2 and experimenter selects that cell, you do not need to work on any tasks. You will get 5 rupees as a flat payment for that round.

Hope you have good time during the experiment.