ENERGY EFFICIENCY IN SLOVENIAN MANUFACTURING INDUSTRY

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Abstract: *The main objective of this manuscript is to map the adoption of technologies for energy reduction and resources consumption in production. The aim is also to contribute to the identification of the characteristics of the manufacturing firms that use this kind of energy and material saving technologies. Another goal was to determine reasons for and against implementation of specific energy and material saving technologies in these firms. Our research is based on the data from the largest European manufacturing survey and it includes data from Slovenia. The results show that the use of specific energy saving technologies and material saving technologies in Slovenian manufacturing firms is still modest. Dividing manufacturing firms based on technology intensity sectors and based on the relative energy efficiency we have concluded that firms in high technology industries focus less on energy efficiency than low technology firms. We also found out that firms with more implemented energy and material saving technologies are more likely to be more energy efficient.*

Key words: *energy efficiency, manufacturing firm, energy saving technology, material saving technology, European manufacturing survey*

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1. Introduction

When we manufacture and turn raw materials into consumer products we also generate environmental pollution. Waste coming out from manufacturing activities is an environmental threat originating from several regions around the world (Marland et al., 2007). Therefore, in recent years, mostly in response to increasing pressure from environmental regulations, many manufacturing firms have made significant efforts in cleaner production (Tseng et al., 2009; Kliopova and Staniskis, 2006).

This manuscript is based on an empirical study that tries to contribute to world literature in the field of energy and material efficient technologies. The objective of this manuscript is firstly to map the adoption of the technologies for reduction of energy and resources consumption in production, secondly to contribute to the identification and understanding of the characteristics of the manufacturing firms that use this kind of innovative technologies, and thirdly to identify reason for investing in specific energy efficient technologies.

The manuscript is organized as follows. Introductory background and literature review about the energy efficiency in production is recalled. Next, we present our research methodology and methods used to analyse the characteristics of energy and material saving technologies' adoption and their adopters and some additional characteristics of energy efficiency in Slovenian manufacturing firms. Results and findings are presented for the manufacturing firms with the use of descriptive statistics. In the end we discuss our results and present some implications.

2. Theoretical background

In recent years, firms have faced strong pressure from their stakeholders to implement environmental management, especially since the Rio Declaration in 1992 and the Kyoto Protocol in 1997 (Nishitani et al., 2011). Manufacturing firms have been affected particularly strongly because through their production activities they are reputedly primary polluters (Dessus & Bussolo, 1998). Climate change, insecure energy supplies and rising energy prices are topics of increasing importance in today's society (Bunse et al., 2011). New energy efficient technologies can contribute to higher energy efficiency of enterprises, but there is a trade-off between a firm's environmental and economic performance (Micieta et al., 2015).

Industrial energy efficiency plays a central role as the manufacturing industry accounts for about 75% of the world's yearly coal consumption, 44% of the world's natural gas consumption, and 20% of global oil consumption. In addition, these manufacturing firms also use 42% of all the electricity generated (Thollander et al., 2007). Although renewable energy technologies, such as photovoltaic technology, might be a long-term solution, more efficient energy use can make the highest and most economic contribution towards solving these problems in the short run. Using the available energy more efficiently is an effective countermeasure to rising energy needs and unsecure energy supplies (Tanaka, 2008; International Energy Agency, 2008). Bunse et al. (2011) argue that examples in the literature and in the world of practice show that although the manufacturing sector has made continuous improvement in

energy efficiency, economically beneficial energy efficiency potential is not yet exploited (Bunse et al., 2011; International Energy Agency, 2009).

Improving energy efficiency is regarded as one of the most important options to reduce the emissions of greenhouse gases and the dependency of countries on energy imports (Neelis et al., 2007). Measuring energy efficiency is the basis for controlling energy consumption in the production processes, for deciding about improvement measures and for tracking changes and improvements in energy efficiency (Bunse et al., 2011). Studies on energy consumption of manufacturing processes have provided fundamental information for improving energy efficiency and build a comprehensive foundation towards reducing the energy consumption of manufacturing processes (Li et al., 2012). There is also an on-going debate on the reasons why profitable investments to reduce energy consumption are not realized in firms (De Groot et al., 2001; Paton, 2001). There are several barriers to implementing energy efficiency improvement measures in firms, e. g.: payback periods, limited capital, a low priority given to energy efficiency by the management, lack of information, or “difficult-to-measure components” of energy investments (Bunse et al., 2011, Sardianou, 2008).

Bunse et al. (2011) define energy efficiency as “the ratio of energy services out to energy input [meaning] getting the most out of every energy unit you buy”. Increased energy efficiency may be accomplished by more efficient technology, energy recovery in the same process or further use of energy waste in different processes, increased energy conversion efficiency or optimized operational practices. Usually, energy efficiency indicators are ratios describing the relationship between an activity and the required energy. In the industrial sector, activities such as the production process of a product can be described in either economic or physical terms resulting in either economic or physical indicators. Economic indicators are useful at an aggregated level, such as for comparing different sectors; however, to gain insight into particular manufacturing processes, physical indicators are more suitable (Phylipsen et al., 2002). Examples of physical indicators are specific energy consumption (Phylipsen et al., 2002; Farla et al., 18; International Energy Agency, 2007), final energy efficiency improvement (Irrek & Thomas, 2006), thermodynamic energy efficiency (Patterson, 1996) etc. There is no single energy efficiency indicator that can be applied in every situation, but the appropriate indicators have to be defined depending on the decision to be made or decision tool to be applied (International Energy Agency, 2007).

Although there are many studies on energy efficiency analysing different aspects of the researched field, we have found no studies that analyse the use of specific energy and material saving technologies in manufacturing environment. Our study contributes to this area in a specific geographical area.

3. Research methodology

We used data from European Manufacturing Survey (EMS) from 2009 and 2012 for our research. EMS is coordinated by the Fraunhofer Institute for Systems and Innovation Research – ISI, is the largest European survey of manufacturing activities. EMS questionnaire is very extensive with almost 8 pages. The survey’s questions concern manufacturing strategies, the application of innovative organisational and

technological concepts in production, cooperation issues, production off-shoring and back-sourcing, servitisation, and questions of personnel deployment and qualification. In addition, data on performance indicators such as productivity, flexibility, quality and returns is collected. The responding firms present a cross-section of the main manufacturing industries. Included are producers of rubber and plastics, metal works, mechanical engineering, electrical engineering, textile and others. The survey was performed in manufacturing firms (NACE codes from 17 to 35) with at least 20 employees.

Our research is based on EMS data from Slovenian subsample from the years 2009 and 2012. In 2009 we sent 665 questionnaires and received 71 answers (10,67% response rate). In 2012 we sent 791 questionnaires and 89 were returned (11,25% response rate). In both rounds NACE divisions 25, 22 and 28 are most widely represented with around 30% of firms from NACE 25 and around 15% for each NACE 22 and NACE 28 division. The structure of manufacturing firms based on their size, where the number of employees was the classifying criterion, has shown that the largest share of respondents is from medium sized firms (around 50%) and that the share of large firms was the same as for the small firms (each around 25%).

In recent years, only a few surveys have been launched in the world that analyse energy efficiency in manufacturing firms and their energy saving technologies (EST) and material saving technologies (MST) use. These existing surveys cover only some industrial sectors monitoring very specific technologies or cover only American and Asian countries. None of them include the European countries covered by EMS that also encompasses majority of manufacturing industries. Therefore, our survey added several questions relating environmental and energy issues. In that sense, EMS defines 10 general groups of technologies, 8 for energy efficiency and 2 for material consumption saving. These wide groups allow classifying any specific technology into one of them obtaining a global map of their use and level of implementation.

EST included were:

- T1 control system for shut down of machines in off-peak periods;
- T2 electric motors with rotation speed regulation;
- T3 compressed air contracting;
- T4 highly efficient pumps;
- T5 low-temperature joining processes;
- T6 retrieval of kinetic and process energy;
- T7 combined cold, heat and power – Bi-/Tri-generation and
- T8 waste material for in-house energy generation.

We included two MST:

- T9 utilisation of recycled material in product manufacturing and
- T10 product recovery after product life cycle.

EST and MST are characterized in terms of use and also in terms of usage levels (extent of use) through a descriptive and a frequency analysis. Extent of actual use is referred to comparing the actual use of the technology in the firm to the most reasonable potential use. There are three levels: Extent of utilised potential “low” for an initial attempt to utilise, “medium” for partly utilized and “high” for extensive use.

We have analysed the characteristics of EST and MST adopters according to the OECD's taxonomy of manufacturing industries classified by their technological intensity (OECD, 2005). We have formed two groups: "Low and Medium-Low technology" (LMT) with firms from NACE 17-19, 20-22, 23, 25, 26, 27, 28; and "Medium-High and High technology" (MHT) with firms from NACE 29, 30, 31, 32, 34 and 35. We created a discrete variable to group this classification into both categories: "Low and Medium-Low technology" – value 1, and "Medium-High and High technology" – value 2.

Next, we have classified technology adopters in three groups that represent the relative energy and materials consumption efficiency in production. These groups have been created from the responses of the question regarding the perception of their production efficiency in terms of actual material and energy consumption in comparison with other factories in their industry. Energy efficiency is therefore measured on a relative scale with values from 1 to 5. The scale ranges from 1 equalling considerably much less efficient to value 5 considerably much more efficient. The value 2 indicates rather less efficient, 3 indicates equally efficient and 4 indicates rather more efficient. In the analyses, three groups have been created from this variable: "Less efficient" (including firms rated with values 1 or 2), "Equally efficient" (including firms rated with value 3) and "More efficient" (including firms rated with values 4 or 5).

4. Results and findings

4.1 *The dispersion of EST and MST in Slovenian manufacturing firms*

Fig. 1 depicts the use of EST and MST for all manufacturing sectors presented. It is shown that "Speed control" is the most used technology with a 54% of affirmative responses. The second position and quite far from the first one was EST "Control system for shut down of machines in off-peak periods" (37%). The third and fourth technology in the use ranking were MST, namely "Recycled material in production" with a 34%, and "Product recovery" with a 21%. The high share of "Speed control" technology and its distance to other technologies could be misleading. The understanding of this technology could be misunderstood or widely interpreted. The term "Electric motors with rotation speed regulation" could be understood in the sense that almost each machine that produces any kind of motion or rotation with a common speed regulation system over the engine, have implemented this technology. For most machines this is not an option, but an intrinsic characteristic. A doubt arises to what extent "Speed control", presented as it is, should be considered an EST.

The graph in Fig. 2 presents a distribution of technologies used according their implementation degree and ranked by the highest implementation level to the lowest. This ranking compared to the simple use has changed. The "Speed regulation" technology was the most widely used technology, but only 22% of firms acknowledge high use of this technology – rank 7. This fact could be again related to the possible misunderstanding of the term "Speed regulation". Control system for shut down of machines in off-peak periods is highly used in just 16% of manufacturing firms that have this EST implemented. "Waste material for in-house energy generation" is the only EST highly used in at least 50% of all implementations. "Compressed air contracting" and "Retrieval of kinetic and process energy" have no implementations

with high use. Nevertheless, a reduction in the dispersion of the per cents of the highly implemented technologies is perceived compared with the per cents of the simple use of these technologies. This fact is more evident for EST, less for MST as both MST technologies are more widely used and both have relatively high extensive share of use.

Fig. 1. Use of EST and MST for all manufacturing sectors

Fig. 2. Implementation degree of EST and MST for all manufacturing sectors

Fig. 3 presents EST and MST in accordance to three technological intensity groups. The technologies are ranked based on the share of use in “Medium-High and High technology” group (from the highest to the lowest share). “Compressed air contracting” is the technology with the highest per cent of use in “Medium-High and High technology” group with 78%, followed by “Low-temperature joining processes” with 60%. “Highly efficient pumps”, “Speed regulation” and “Bi-/Tri-generation” are the other three EST used in at least 50% of firms within “Medium-High and High technology” group. “Control system for shut down of machines in off-peak periods” technology is used in slightly less than 50% of “Medium-High and High technology” group. Both MST technologies are more often used in “Low and Low-Medium technology” group (around 60%). “Retrieval of kinetic and process energy” is never used in “Medium-High and High technology” group. “Waste material for in-house energy generation” is also predominately used in “Low and Low-Medium technology” group.

Fig. 3. Implementation per cent of EST and MST by technological sector

We have also analysed the use of highly implemented technologies according to three technological intensity groups (Fig. 4). Two technologies are not on the list, as we found no high use in implementing the technologies: “Compressed air contracting” and “Retrieval of kinetic and process energy”. The highly implemented technologies are ranked based on the share of use in the “Medium-High and High technology” group (from the highest to the lowest share). It is seen that this ranking comparing to general implementation degree has changed. It is interesting to note that the average percentage of highly implemented technologies in “Medium-High and High technology” group is lower than for the implementation of EST and MST in general. This leads to an understanding that analysed EST and MST are predominately highly implemented in a “Low and Low-medium technology” group. But the number of responses is quite low, therefore, no final conclusions can be drawn.

Fig. 4. High implementation per cent of EST and MST by technological sector

Fig. 5 presents EST and MST in accordance to three groups that represent the relative energy and materials consumption efficiency in production. The technologies are ranked based on the share of use in the “More effective” group (from the highest to the lowest share). In general the most predominant group is “More effective” group, since 8 of 10 technologies are implemented in most of the firms from this group. Only “Highly efficient pumps” and “Compressed air contracting” are most often used in “Equally efficient” group. “Low-temperature joining processes” is the technology with the highest share of “More efficient” group with a 80%, followed by “Product recovery” and “Waste material for in-house energy generation” technologies. It is very obvious that EST and MST are hardly used in “Less efficient” group with very low shares of use. The only exception is “Bi-/Tri-generation” technology, but its implementation in general is very low. 5 out of 10 EST and MST are not implemented in any of “Less efficient” group.

Fig. 5. Implementation per cent of EST and MST by level of efficiency relative to the sector

We have also analysed the use of highly implemented technologies according to three groups that represent the relative energy and materials consumption efficiency in production (Fig. 6). The highly implemented technologies are ranked based on the share of use in the “More effective” group (from the highest to the lowest share). It is seen that this ranking comparing to general implementation degree has changed, but not very drastically. More importantly, we can observe that analysed EST and MST are usually highly implemented in firms that claim to be more energy efficient than other firms from their industry.

Fig. 6. High implementation per cent of EST and MST by level of efficiency relative to the sector

4.2 Measures to increase energy efficiency in Slovenian manufacturing firms

When asked in EMS 2009: “Do you cooperate with other factories or firms concerning energy or utilisation of production waste material?”, where cooperation means continuous collaboration beyond singular transactions, around 13% of Slovenian manufacturing firms replied that they utilise/deliver industrial waste heat of or to other factories/firms (in the context of a sharing network). Cooperation within utilisation/delivery of industrial waste material of or to other factories/firms (not related to recycling firms) is present in every fourth manufacturing firm.

We asked Slovenian manufacturing firms to estimate what percentage of their actual energy and material consumption they could save if they utilised all the technical possibilities available to them today. They answered that question based on an assumption that their current energy and resource consumption of the factory is at 100%. We have asked for the saving potentials:

- Saving potentials of energy consumption (electricity, oil, gas, long-distance heat, etc.).
- Saving potentials of material consumption (Fig. 7).

Fig. 7. Saving potential of energy and material consumption

It is interesting to notice that through the years both saving potentials expressed in percentage has risen. This means that manufacturing firms think that there is a room for improvement in both areas.

The last set of questions is from EMS 2012. We have also asked manufacturing firms which reasons have been crucial for or have spoken against the implementation of technologies for power or heat generation based on renewable energy.

Reasons PRO power or heat generation based on renewable energy are:

- expected development of the energy price,
- strategic reasons (e.g. "green image"),
- reduction of greenhouse gas emissions,
- own energy generation to expand the sources for energy supply,
- political or legal framework conditions.

Fig. 8 shows that in both cases the main reason for power and heat generation is expected development of the energy price. With the unstable political and economic situation in the world this is quite expected. The second most important reason is the desire to reduce greenhouse gas emissions. Interestingly, political or legal framework conditions are the least important reason.

Fig. 8. Reasons for power and heat generation

Reasons against power or heat generation based on renewable energy are:

- too high investment or missing profitability,
- administrative efforts (e.g. approval processes),
- not applicable in this factory,
- so far not considered an issue in the factory,
- other barriers.

Fig. 9. Reasons against power and heat generation

Based on the results in Fig. 9 the most frequent reason not to implement technologies for power or heat generation based on renewable energy is too high investment or missing profitability. This is especially evident for smaller firms. The second reason is difficult administrative efforts. Other reasons are of minor importance or the issue is not applicable to the firm.

Similar we have asked manufacturing firms about reasons or the main barriers to increase material efficiency potential in their production. The options were:

- investment too high or missing profitability,
- missing of technical solutions or not yet technically mature solutions,
- lack of qualified personnel (e.g. for project management),
- other reasons.

Financial reasons were by far the most obvious reason within almost 60% of firms, while the other three options were present in 20% of firms.

Material consumption had another question, where we wanted to find out which of the following measures did the firms implement during the period of 2009 until 2012 to reduce material consumption in production (less material per production unit):

- By optimization of previously used production technologies (e.g. near net shape technologies, optimization of processes).
- By substitution of established production technologies through new technologies (e.g. new mechanisms of reactions or forming instead of punching for waste avoidance).

- By decreasing a use of operating materials by substitution or reduction (e.g. through recycling of water, reduction of lubricants).

Every third manufacturing firm optimised previously used production technologies, while half of them established production technologies through new technologies. The third option also had a high response rate with 60% of firms claiming they have decreased the amount of operating material with different methods (recycling, reduction etc.). A substantial part of manufacturing firms which have not so far introduced any of these three measures, plan to implement them by the year 2015. For all three measures the manufacturing firms admit that the level of implementation is on average medium, meaning that there is still some room in the reduction of material consumption regardless of the implemented measure.

The final question in EMS 2012 regarding energy efficiency issues was dealing with annual energy consumption (kWh) of the manufacturing firms in the period from 2009 until 2012. We wanted to find out if the energy consumption dropped, remained constant or increased. The answers were equally distributed between all three possibilities. The firms who claim that their energy consumption has dropped have achieved an average decrease of 13%. On the other hand, the firms who claim that their energy consumption has increased have achieved an average rise of 15%.

5. Discussion and conclusion

Based on our analysis several conclusions can be drawn. General observation on the use of EST and MST is that the use of these technologies in manufacturing firms is still relatively low (from 3% to 37%). The only exception is “Speed control” technology with 54%. The first conclusion is the fact that analysing energy efficiency groups we have observed that there is a slight decrease of the technological intensity values from “Less efficient” group to “More efficient” group. The average technological intensity in “Less efficient” group was 1,71, in “Equally efficient” group 1,44 and “More efficient” group 1,40. On the other hand, “Low and Low-Medium technology” group has a slightly higher average of material and energy efficiency in production than “Medium-High and High technology” group (3,39 vs. 3,13). Both these facts could reveal a possible negative relationship between energy efficiency in production and technological intensity of firms, at least on average. This could lead to a conclusion that firms in high technology industries focus less on energy efficiency than low technology firms. Secondly, both MST are ranked third and fourth in general use. But it is interesting to see that they are mostly used in low and medium technology sector, not in high technology one. Thirdly, only 10% of all manufacturing firms claims to be less energy efficient than firms from their sector, 35% believes they are more energy efficient than others. We calculated that MST and EST are used on average in 50% of firms within “More efficient” group, 43% within “Equally efficient” group and 7% within “Less efficient” group. Based on this fact we could assume that manufacturing firms are more efficient if they use at least one EST or MST.

Study of Slovenian manufacturing firms was upgraded with a Spanish sample, where we found out that EST do not have a clear relationship with economic performance but do have a relationship with environmental performance. Our main

message to the practitioner community is that EST have more immediate effect on energy efficiency, contributing effectively to saving energy and materials, but they do not, by themselves, have an evident effect on economic performance. This finding is also important for policy makers, because some conflicts can appear between social requirements for a greener world, institutional interests in energy saving and a firm's orientation toward economic profit that can be addressed with appropriate actions.

Our research has several limitations. The first is that only descriptive statistics was used to map the characteristics of energy efficient technologies and their adopters. To draw further conclusions in the future several advanced statistical methods will be used. We will further explore the relationship between the implementation of energy efficient technologies and environmental performance of manufacturing firms. Our limitation is also the narrow geographical coverage and the fact that no similar previous data exists to compare our findings. We will expand our research with data from other countries from EMS consortium. Despite these shortcomings, our contribution explains the use of energy and material efficient technologies, the characteristics of their adopters and indicates a possible influence of these technologies on environmental performance of the manufacturing firms, thus giving some business implications to managers when deciding to invest in these technologies.

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